



SPRI  
Board of Directors Meeting  
Crowne Plaza at the Crossings  
Warwick, RI  
May 8, 2024  
8:00 a.m.

AGENDA

- |       |   |                         |
|-------|---|-------------------------|
| I.    | Call to Order & Welcome   | S. Carpenter            |
| II.   | Roll Call & Reading of SPRI Antitrust Statement   | S. Carpenter            |
| III.  | Opening Remarks   |                         |
| IV.   | Approval of January 2024 meeting minutes (attached)   |                         |
| V.    | Strategic Planning Check-in   | S. Carpenter            |
| VI.   | Membership Update (click on the co name for a weblink)<br>Vote on the Leadax application for Associate membership (attached)<br>Vote on the Flashco application for Associate membership (attached) | S. Carpenter            |
| VII.  | Financial Report<br>YE Statement (attached)   | M. Darsch               |
| VIII. | Legal Report  | C. Silverman            |
| IX.   | Technical Director Report<br>CRRC Ballot (attached)   | C. Collins              |
| X.    | Technical Committee<br>A. TF Objectives for approval (if any)<br>B. Vote on Testing Standard Template (attached)<br>C. DORA™ Steering Committee Update  | S. Childs<br>C. Collins |
| XI.   | Member Services Update  | A. Janni                |
| XII.  | Annual Conference Committee Update<br>Call for new committee members<br>2024 Recap (survey results attached)<br>2025 Planning Update (draft schedule attached)<br>2026 Location Discussion          | B. Reel                 |
| XIII. | Education   | B. Chamberlain          |
| XIV.  | Promotion/Digital Content   | B. LeClare/R. Montoya   |

XV. Statistics  
Reviewer for Mod Bit

J. King

XVI. New Business

All

XVII. Adjournment

**Meeting Schedule**

July 16-17, 2024, Crowne Plaza at the Crossings, RI

October 16-18, 2024, Embassy Suites by Hilton Charlotte Concord (Wednesday – Friday)

SPRI  
Board of Directors Meeting  
Wyndham Grand at Clearwater Beach  
Clearwater Beach, FL  
January 13, 2024

## Minutes

### Call to Order

President Scott Carpenter called the meeting to order at 7:00 a.m. ET. The SPRI Antitrust Statement was read.\*

### Roll Call

*Those present were:*

Scott Carpenter, Anchor Products  
Warren Barber, National Gypsum  
Brian Chamberlain, Carlisle Construction Materials  
Mike Darsch, Sika Sarnafil  
Mike Giangiacomo, Flex Membrane Intl Corp  
Frank Greco, IKO Industries Ltd.  
Colin Griswold, OMG Roofing Products  
Al Janni, Duro-Last  
Jim Kirby, Siplast  
Joel King, IB Roof Systems  
Bob LeClare, ATAS International  
Chris Mader, Blue Ridge Fiberboard  
Rick Montoya, ACME Cone  
Zebonie Suple, Johns Manville  
Brad Van Dam, MTL Holdings  
Ryan Van Wert, Seaman Corporation  
Steve Wadding, Polyglass USA Inc.  
Dan Wise, Intertek

Nathan Young, Holcim Building Envelope  
Ted Young, GAF

*Guests present were:*

Liam Donovan, OMG Roofing Products  
David French, Carlisle Construction Materials  
George Howell, Martin Marietta  
Mario Ibanez, Seaman Corporation  
Stephanie Kiriazes, Holcim Building Envelope  
Walter McIntosh, Holcim Building Envelope  
Robert Reel, HB Fuller  
Brian Shamas, Anchor Products  
Shawn Stanley, IB Roof Systems

*Staff present were:*

Chadwick Collins, Technical Director  
Holly Gilday, Association Administrator  
Linda King, Managing Director  
Carl Silverman, Legal Counsel

### Minutes

On motion duly made, the Board approved, without objection, the minutes of the October 2023 Board of Directors meeting minutes as distributed.

### Membership

On motion duly made, the Regular Membership application of Garland Company was approved with eighteen (18) votes in favor, one (1) vote in opposition, and one (1) abstention.

On motion duly made, the Board approved, without objection, the Association Membership application of Platinum Technologies.

**\*SPRI Antitrust Statement:** SPRI complies with antitrust laws and requires participants in its programs to comply with antitrust laws. Discussions which could affect competitive pricing decisions or other competitive factors are forbidden. There may be no discussions of pricing policies or future prices, production capacity, profit margins or other factors which may tend to influence prices. In discussing technical issues, care should be taken to avoid discussing potential or planned competitive activities. Members and participants should be familiar with the SPRI Antitrust Policy and act in conformity with it.

On motion duly made, the Board approved, without objection, that the Associate Membership application of VaproShield.

On motion duly made, the Board approved, without objection, that the Associate Membership application of CladRex.

On motion duly made, the Board approved, with nineteen (19) votes in favor and one (1) objection, the Affiliate Membership application of Principia.

On motion duly made, the Board approved, with nineteen (19) votes in favor and one (1) objection, that the Affiliate Membership application of Tylus Consulting.

### **Financial Report**

On motion duly made, the Board approved without objection, the SPRI 2024/2025 budget including the now approved anticipated membership income. A copy of the approved budget is attached.

### **Legal Report**

SPRI Legal Counsel Carl Silverman reported that during the last quarter there have been no legal actions against SPRI, nor has SPRI initiated any legal action against any other entities. His activities during the past quarter included attending various meetings, follow-up, and review of minutes, reviewing membership applications and supplemental materials, working with outside counsel on the renewal of the DORA trademark, participating in the bylaw review process and the nominations committee, providing guidance to the PVC Environmental Task Force in its white paper review, and working with Chadwick Collins and Amanda Hickman on the ICC cost impact statement proposal.

### **Technical Director's Report**

SPRI Technical Director Chadwick Collins noted that the report distributed prior to the meeting provided an overview of his activities during the last quarter. See attached. Highlights include Mr. Collins providing a webinar for Building Enclosure, strategizing on the ICC cost impact statement proposal, and participating in the ASTM Ad Hoc Committee harmonizing the standards. Some concerns were expressed that the work of the Ad Hoc Committee could potentially limit the ASTM's ability to create or modify ASTM standards. Mr. Collins indicated that the objective is to provide a template for the structure / design of standards to provide uniformity and consistency, not to limit ASTM's ability to develop standards.

### **Technical Committee**

In the absence of Technical Committee Chair Stephen Childs, Technical Director Chadwick Collins provided the Technical Committee action items. It was noted that the Standards Template Library document had not been distributed to the Board for review prior to the meeting. Accordingly, the vote on approval of the document will be postponed until SPRI's May Board meeting.

On motion duly made, the Board approved the Lightning Protection white paper with the change of the document's authors to SPRI and LPI. Brad Van Dam will confirm with LPI that the removal of LPI's technical director's name from the document is acceptable.

On motion duly made, the Board approved, without objection, the disbanding of the Lightning Protection Task Force.

On motion duly made, the Board approved, without objection, the creation of the VR-1 Partners Task Force with the objectives of SPRI's locating an organization or organizations that are interested in

performing the VR-1 testing and assisting with the identification of additional plant species suitable for the testing. Stephanie Kiriazes volunteered to chair the Task Force.

On motion duly made, the Board approved, without objection, that the proposed ADT-1 draft standard proceed to canvass.

### **Member Services**

Chair Al Janni reported that he is looking for speakers for SPRI's May and July quarterly meetings. Suggestions are welcome. He anticipates that the annual SPRI Member Services BBQ will be held in July.

### **Annual Conference**

Conference Co-chair Bob Reel thanked those present for their generous sponsorship of the 2024 conference. The 2025 conference will return to the Wyndham Grand in Clearwater Beach. It was suggested that SPRI consider moving the conference to the end of February. Staff will investigate how this would impact space availability and pricing, and the subject matter is to be considered further by the Annual Conference Committee.

Shawn Stanley suggested that SPRI consider the organization Sleep in Heavenly Peace as a community give-back program next year.

### **DORA Steering Committee**

Technical Director Collins thanked the Board for approval of the new members of the Steering Committee roster. This will allow the re-establishment of the Steering Committee discussions and preparation of recommendation for the Board's consideration. The roster includes Brad Van Dam, Walter McIntosh, Chris Mader, Mike Darsch, Robert Patton and Ted Young. Michelle Jones, Dan Wise, and going forward, Legal Counsel participate on the Committee in an advisory capacity.

### **Education**

Chair Brian Chamberlain reported that the Education Committee is considering expanding the Wind Design program to six (6) hours and potentially creating a beginner's session prior to presenting the more advanced content. The creation of a workbook is also being considered.

### **Promotion/Digital Content**

Chair Bob LeClare noted that traditionally the Promotion Committee provided articles and press releases on SPRI's activities. The scope may now be expanded to provide promotional support for membership recruitment and education programs. The writing services being provided by Sam Everett and Michelle Jones are increasing SPRI's visibility in the industry.

The Digital Content subcommittee is working to promote SPRI's technical content in multiple ways, such as blogs, webinars, social media posts, podcasts, etc. Chadwick Collins and Michelle Miller are compiling content that can be promoted using video blogs.

### **Statistics**

Chair Joel King reported that the December statistics have not yet been released. It was noted that the roof board report is frequently delayed. Staff will follow up with ARI.

### **New Business**

There was a lengthy discussion as to whether a review of the DORA Program Guidelines and the potential recommendations of changes for Board consideration should come from the DORA Steering

Committee or the DORA Oversight Committee. It was noted that the Oversight Committee has not been active for many years. The interaction and function of the two Committees need to be reconciled. Further, the Program Guidelines do not address the addition of edge metal or fire classifications which the Board recently established task forces to implement. The issue of whether or not SPRI membership is a criterion for participation in DORA, and how changes in membership status should be addressed are also not in the current Program Guidelines. Finally, it was also suggested that the SPRI Bylaws be reviewed to determine if they contain any restrictions that might relate to how they might relate to DORA.

On motion duly made, the board approved, with eighteen (18) votes in favor and two (2) abstentions, that the DORA Steering Committee evaluate what the DORA Program Guidelines require, for example the relationship between SPRI Membership and participation in DORA, and the addition of new listing categories. The Committee is then requested to report this information back to the Board with recommendations, if any, for the Board's consideration.

On motion duly made, the Board unanimously approved Stan Choiniere as an honorary member of SPRI.

Technical Director Collins reported that the PCR for EPDs is expiring this year and the preliminary quote to renew is \$18,500, with additional funds expected for maintenance and updating after the rewrite, to total \$26,000. On motion duly made, the Board unanimously approved the motion that Chadwick Collins obtain additional bids for the PCR renewal, and to reach out to the CFFA to discuss undertaking the process together and sharing the costs.

### **Adjournment**

There being no further business, the meeting adjourned at 9:25 a.m. ET.

Submitted: Linda King, Managing Director

These minutes have been reviewed by SPRI Legal Counsel.

## V. OBJECTIVES

### 5 YEAR GOALS

#### A. Add membership value:

1. Expand collection and distribution of meaningful statistics to the participating Members;
2. Develop DORA™ into the roofing industry leading performance directory for the benefit of Members and other stakeholders;
3. Deliver increased technical leadership and advocacy for the roofing component and system manufacturers for the benefit of SPRI Members;
4. Facilitate and advocate for the sustainability and resilience of the Single Ply Roofing Industry; and
5. Recognize Staff and volunteers' contributions regularly, frequently, and more prominently.

#### B. Code Enhancement:

1. Drive input from membership for code update and improvements;
2. Lead the Single Ply Roofing Industry in code updates for industry advancement;
3. Deliver measurable value to stakeholders in SPRI's code development process and outcomes;
4. Collaborate effectively with other roofing industry organizations;
5. Invest in resources and processes to achieve SPRI's code goals over time; and
6. Report code proposal activity and success rate to Members.

#### C. Influence and impact Legislative and Regulatory issues that could affect SPRI Members:

1. Attend appropriate hearings and meetings;
2. Build and maintain relationships with other industry organizations for the benefit of Members and other stakeholders (e.g. AHPBC, ARMA, CEIR, and NRCA) to increase the industry's voice in Washington, DC; and
3. Develop and execute a more effective technical and information communication strategy to gather and share with Members.

#### D. Increase SPRI Market Presence:

1. Double or greater DORA user traffic (visitors) in 5 years;
2. Engage Technical Director role to lead membership in the production of content including articles, technical documents and other publications;
3. Deliver a platform wherein SPRI Technical Director with the support of membership speaks regularly at annual technical events to the benefit of Members and other stakeholders;

4. Invest in professional marketing, promotion assistance to create and increase value to Members;
5. Communicate and advocate loudly on the sustainability and resilience of the Single Ply Roofing Industry;
6. Market proactively SPRI as a leading roofing organization;
7. Publish articles, technical documents, standards, and other publications on a structured timeline to increase content at least 15% annually; and
8. Embrace social media intentionally to the benefit of SPRI and other stakeholders.

E. **Increase membership by at least 5% annually: (01/23 63 mbrs, 01/24 66 mbrs)**

1. Explore new categories of membership and/or participation in SPRI;
2. Execute and invest in new Member outreach to achieve goals annually; and
3. Develop peer-to-peer outreach material and process.

**Impactful Priorities (Change to Summary Table)**

- Increase in Code Activity by SPRI;
- **Technical Director Role in Executing the Plan;**
- Marketing Expansion;
- Sustainability in the Industry;
- **DORA™ future; and**
- Member Types/Expansion

**DORA –**

Strategic Planning Committee believes it is in the best interest of memberships' extensive investment of resources in DORA to date, that the DORA Steering Committee be led by the SPRI Technical Director and be a standing Committee, not a task force.

Strategic Planning Committee requests the following:

1. The DORA Steering Committee seeks feedback from companies who have listed in DORA and from Committee meeting participants on what "leading performance directory" looks like to stakeholders. Report these findings to the SPRI Board.
2. The DORA Steering Committee to re-affirm specific milestones for 1,3,5 year to accomplish objectives A2 and D1 listed above and report these to the SPRI Board.
3. The DORA Steering Committee deliver an outline of the resources required, i.e., marketing, structure, and leadership required to accomplish the milestones.



### **Technical Director –**

Strategic Planning committee believes that SPRI has an obligation and opportunity to improve member benefit with additional investment in our technical director position. Specifically, the conversion from reactive reporting to proactive technical leadership will bring value to members. Leadership of SPRI strategic objectives would be overseen and coordinated by an expanded technical director role. This role will drive our technical alignment throughout the SPRI organization.

Strategic Planning committee recommends the following to the SPRI board:

1. Update the SPRI technical director responsibilities to align with the strategic objectives listed above prior to its January 2023 SPRI meeting.
2. Expand funding for the SPRI technical director position to execute the increased hours and role required.

APPROVED 10/17/22



APPLICATION FOR ASSOCIATE MEMBERSHIP

Membership in this organization shall be limited to North American based persons, corporations, or partnerships engaged in the pre-formed flexible sheet membrane roofing industry. Membership shall not include any of the above whose primary business is installation.

Associate voting membership in this organization shall be limited to persons, partnerships, corporations and other forms of business entities that manufacture and/or market raw materials, components, accessories, tools or equipment used in or for the flexible sheet membrane roof systems industry.

We, the undersigned, do hereby make application for membership in SPRI. We agree to abide by the Articles of Incorporation and Bylaws of SPRI, to pay all duly levied dues and assessments, and to offer our cooperation in the activities of SPRI to further its objectives consistent with SPRI's Bylaws, policies and requirements.

COMPANY/BUSINESS LEADAX AMERICAS, INC.
STREET ADDRESS 700 S. ROSEMARY AVE. STE 204
CITY/STATE/PROVINCE/ZIP/MAIL CODE WEST PALM BEACH / FL / 33401
COUNTRY USA PHONE 877 532 3290 FAX
EMAIL ozcan@leadax.com
HOME PAGE www.leadax.com

- We wish to be categorized as (select only one):
Type 8 - Raw Material Supplier
Type 9 - Component Supplier
Type 10 - Accessory Supplier
Type 11 - Equipment & Tool Manufacturer

Annual membership dues:
First year's dues is \$6,775, 1/2 of the full dues rate of \$13,550. After the first year, Member pays full amount of current dues rate.

My primary business is manufacturing single ply membranes out of recycled PVB.

Required:
Attach an explanation and any necessary information which describes your company/business' functions and establishes how your organization qualifies for one (or more) of the above listed SPRI Associate Member categories.
If the applicant is affiliated with another company/business which would not likely qualify for SPRI Membership, please include sufficient information to establish that the applicant-organization for SPRI Membership is clearly and demonstrably a separate legal entity, and functions independently from the applicant's other related company and/or business.

BY Signature [Signature] Title CEO DATE 03/04/2024
NAME Murat Ozcan
(Please print or type)

Please provide the contact information for any additional company representatives that you would like added to the SPRI Member database on the reverse side of this application.

**List additional representatives you wish to receive SPRI's meeting notices and association information:**

\_\_\_\_\_  
*Full Name*  
Roeland van Delden  
\_\_\_\_\_  
*Title*  
Founder  
\_\_\_\_\_  
*Address*  
Ingenieur R.R. van der Zeelan 10  
\_\_\_\_\_  
Wapenveld 8191 HZ Netherlands  
\_\_\_\_\_  
vandelden@leadax.com  
\_\_\_\_\_  
*email*

\_\_\_\_\_  
*Full Name*  
Louis Heinen  
\_\_\_\_\_  
*Title*  
Global CEO  
\_\_\_\_\_  
*Address*  
Ingenieur R.R. van der Zeelan 10  
\_\_\_\_\_  
Wapenveld 8191 HZ Netherlands  
\_\_\_\_\_  
heinen@leadax.com  
\_\_\_\_\_  
*email*

\_\_\_\_\_  
*Full Name*  
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**Please return this form  
with dues payment to:**  
SPRI Headquarters  
465 Waverley Oaks Road, Suite 421  
Waltham MA 02452  
info@spri.org  
(781) 647-7026 Fax (781) 647-7222

## Linda King

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**From:** SPRI  
**Subject:** FW: Re: FW: Membership materials

From: Murat Ozcan <[ozcan@leadax.com](mailto:ozcan@leadax.com)>  
To: Carl Silverman <[silverman@csslawllc.com](mailto:silverman@csslawllc.com)>  
Date: 03/20/2024 11:37 AM EDT  
Subject: Re: FW: Membership materials

Dear Carl,

Thank you for your thorough review and for addressing the questions regarding Leadax's application for membership with SPRI. I appreciate the opportunity to provide further clarification and information regarding our company's structure and independence.

Leadax Americas is indeed an entity of our main production facility Leadax B.V. in the Netherlands, which is owned by Roeland van Delden. Leadax Americas is structured with 70% ownership by Roeland van Delden through Brakel LLC, an entity of Leadax B.V., and 30% ownership by myself represented as Ozcan Holdings LLC. Attached, you will find the Articles, By-Laws, and Management agreement of Leadax Americas, along with the ownership structure of the companies in the Netherlands. These documents should provide a comprehensive understanding of our corporate governance and ownership.

Regarding our partnership with VaproSafe, I want to clarify that they are one of our distributors for our flexible flashing products in the US. While we have a business relationship with them, Leadax operates independently in all aspects mentioned, including corporate structure, management, operations, product lines, and customer bases. We maintain separate identities and responsibilities from VaproSafe.

I will ensure that the necessary documentation is provided to establish Leadax as an independent enterprise operating in North America and engaged in the flexible sheet membrane roof industry as per SPRI's qualifications. If there are any additional questions or information needed, please do not hesitate to reach out to me directly.

Thank you again for your attention to our application, and I look forward to addressing any further inquiries.

Best regards,



**Murat Ozcan**

CEO

Leadax Americas | *Circular and sustainable waterproofing materials*

C: 561 388 5036

W: [leadax.com](http://leadax.com)

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West Palm Beach, FL 33401

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**From:** Carl Silverman <[silverman@csslawllc.com](mailto:silverman@csslawllc.com)>

**Date:** Tuesday, March 19, 2024 at 4:00 PM

**To:** Murat Ozcan <[ozcan@leadax.com](mailto:ozcan@leadax.com)>

**Subject:** Fwd: FW: Membership materials

Dear Murat Ozcan, CEO, Leadax Americas, Inc:

As general counsel for SPRI, it is my pleasure and task to review and consider your application for membership emailed on March 4. That is the application, forwarded here, with an email to me from SPRI's Managing Director, Linda King. Linda and Scott Carpenter, with whom I understand you know one another, have requested that I initiate the vetting process for your application. At the outset, thank you, again, for forwarding your application to SPRI.

You have mentioned that your Company ("Leadax") is engaged in "manufacturing single ply membranes out of recycled PVB", and that your application is, per SPRI's Articles of Incorporation and Bylaws, for "Associate Membership". In reviewing the application, which is the same process conducted for all applicants for membership, I am charged to determine "how your organization qualifies for one (or more) of the ... SPRI Associate Member categories.

In undertaking my initial review, I have identified two questions that need to be addressed. First, please explain how Leadax is substantially independent from its reported partner "Vaprosafe", currently a Member of SPRI. Independence might be established with differences in corporate governing documents, corporate structure and organization, ownership, management, operations, facilities, product lines, customer bases, or in other ways establishing separation.

Second, please forward, or point me to, corporate documents, records, correspondence, articles, and/or other resources and sources, that will establish that Leadax is an enterprise incorporated in, operating, and doing business, as and on behalf of, Leadax, *in North America*. As the SPRI Bylaws provide, SPRI Members are required to be "engaged in the

flexible sheet membrane roof industry in North America." (Article. III, Section 1. Qualifications).

I look forward to receiving your response and input at your earliest convenience. If, during this process, you have any questions, further input or requests for me, or for SPRI, please do not hesitate to get back to me or to Linda or Scott, both of whom are cc'd. On behalf of SPRI, I wish to reiterate that this leading association in the roofing industry looks forward to accepting your application for Leadax into membership in SPRI, if that is at all appropriate and possible.

Sincerely,

Carl

Law Office of Carl S. Silverman, LLC

200 East Pratt Street - Suite 4100

Baltimore, Maryland 21202

(410) 385-5648 - (Cell) 443-904-4521

<[silverman@csslawllc.com](mailto:silverman@csslawllc.com)>

**From:** [SPRI](#)  
**To:** [silverman.csslawllc.com](mailto:silverman.csslawllc.com)  
**Subject:** FW: A new membership application has been submitted on the SPRI website  
**Date:** Thursday, February 29, 2024 5:33:59 PM  
**Attachments:** [About-FlashCo.docx](#)

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**From:** SPRI <[info@spri.org](mailto:info@spri.org)>  
**Sent:** Thursday, February 29, 2024 2:57 PM  
**To:** SPRI <[info@spri.org](mailto:info@spri.org)>  
**Cc:** [techsupport@ashdowntech.com](mailto:techsupport@ashdowntech.com)  
**Subject:** A new membership application has been submitted on the SPRI website

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<b>Please select your application type to proceed</b>	Regular
<b>Full Name</b>	Rob Drew
<b>Title</b>	Marketing Manager
<b>Company/Business</b>	FlashCo
<b>Address</b>	150 Todd Road Suite 400 Santa Rosa, CA 95407 United States
<b>Phone</b>	866-323-5274
<b>Fax</b>	7078345858
<b>Email</b>	<a href="mailto:rob.drew@flashco.com">rob.drew@flashco.com</a>
<b>Homepage URL</b>	<a href="http://www.flashco.com">http://www.flashco.com</a>
<b>We wish to be categorized as</b>	Type 2 - Thermoplastic
<b>File Upload</b>	<a href="https://www.spri.org/wp-content/uploads/formidable/4/About-FlashCo.docx">https://www.spri.org/wp-content/uploads/formidable/4/About-FlashCo.docx</a>
<b>Representative Full Name</b>	John Dormer
<b>Representative Title</b>	Director of Sales - Laminated Products
<b>Address</b>	1151 Union Street Taylor, PA 18517 United States
<b>Representative Email</b>	<a href="mailto:john.dormer@flashco.com">john.dormer@flashco.com</a>

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<b>Representative Full Name</b>	Bill Bartell
<b>Representative Title</b>	VP of Sales & Marketing
<b>Address</b>	514 Matrix Parkway Piedmont, SC 29673 United States
<b>Representative Email</b>	<a href="mailto:bill.bartell@flashco.com">bill.bartell@flashco.com</a>
<b>Signature</b>	Rob Drew



## **About FlashCo®**

Founded in Sonoma County, California, FlashCo has grown to be one of the largest manufacturers of roof flashings and accessories in North America with multiple operations throughout the U.S. Since 2000, FlashCo has been a trusted source for dependable prefabricated and premolded accessories for the immediate needs of roofing contractors, distributors, and industry-leading roofing material manufacturers. A reliable partner who delivers quality products with responsive support, FlashCo prides itself on delivering a timely and dependable experience.

Trusted by major manufacturers for use as part of full system warranties, FlashCo manufactures standard and make-to-order flashings, edge metal, and accessories for roofing contractors installing TPO, PVC, BUR, shingle, and clay tile roofing systems. Contractors can find FlashCo products at hundreds of roofing supply distributors located throughout the U.S. and Canada.

# Preliminary Management Report

SPRI Inc.

For the period ended February 29, 2024



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## **Supplemental Information**

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### **Disclaimers**

1. These financial statements have been prepared using information provided by management.
2. These financial statements have not been subjected to an audit, review, or compilation engagement. Therefore, no assurance is expressed on them.
3. These financial statements contain the following known departures from accounting principles generally accepted in the United States ("U.S. GAAP"):
  - These financial statements omit a statement of cash flows, a statement of changes in equity, and substantially all required disclosures.

**SPRI, INC.**

Statement of Financial Position  
February 29, 2024

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**Assets**

Current Assets:

Cash and cash equivalents	\$ 164,180
Accounts receivable, net of allowance for expected credit losses of \$6,815	98,029
Prepaid expenses	<u>44,772</u>

Total current assets	306,981
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Investments	428,714
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Intangible Assets, net of accumulated amortization of \$96,900	<u>-</u>
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Total assets	<u><u>\$ 735,695</u></u>
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**Liabilities and Net Assets**

Current Liabilities:

Accounts payable	\$ 44,958
Accrued expenses	17,667
Deferred membership dues	<u>454,531</u>
Total current liabilities	517,156

Net Assets:

Without donor restrictions	47,960
With Donor Restrictions	260,000
Net Income	<u>(89,421)</u>
Total Net Assets	<u>218,539</u>

Total liabilities and net assets	<u><u>\$ 735,695</u></u>
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These Financial Statements have not been subject to an audit, review, or compilation engagement. Therefore, there is no opinion expressed on them.

Substantially all required disclosures have been omitted, including the statement of cash flows and the statement of functional expenses.

**SPRI, INC.**

Recap of Operating Revenues and Expenses  
For the Quarter Ended February 29, 2024

<u>Quarter Actual</u>	<u>Quarter Budget</u>	<u>Current Quarter Difference</u>		<u>Y-T-D Actual</u>	<u>Y-T-D Budget</u>	<u>Y-T-D Difference</u>	<u>2023 - 2024 Budget</u>
			<b>Revenues:</b>				
			Dues and general:				
\$ 191,248	\$ 175,362	\$ 15,886	Administration (see Schedule IV)	\$ 732,928	\$ 736,440	\$ (3,512)	\$ 736,440
<u>205,519</u>	<u>-</u>	<u>205,519</u>	Annual meeting (see Schedule V)	<u>210,834</u>	<u>160,000</u>	<u>50,834</u>	<u>160,000</u>
<u>396,767</u>	<u>175,362</u>	<u>221,405</u>	Total revenues	<u>943,762</u>	<u>896,440</u>	<u>47,322</u>	<u>896,440</u>
			<b>Expenses:</b>				
201,262	199,843	16,848	General and administration (see Schedule IV)	839,471	872,440	34,082	872,440
<u>209,274</u>	<u>-</u>	<u>209,274</u>	Annual meeting (see Schedule V)	<u>209,274</u>	<u>160,000</u>	<u>24,294</u>	<u>160,000</u>
<u>410,536</u>	<u>199,843</u>	<u>226,122</u>	Total expenses	<u>1,048,745</u>	<u>1,032,440</u>	<u>58,376</u>	<u>1,032,440</u>
(13,769)	(24,481)	10,712	Net income (loss) from operating activities	(104,983)	(136,000)	31,017	(136,000)
-	(525)	525	Net income (loss) from special projects (see Schedule II)	<u>15,562</u>	<u>(2,100)</u>	<u>17,662</u>	<u>(2,100)</u>
<u>\$ (13,769)</u>	<u>\$ (25,006)</u>	<u>\$ 11,237</u>	Net income (loss)	<u>\$ (89,421)</u>	<u>\$ (138,100)</u>	<u>\$ 48,679</u>	<u>\$ (138,100)</u>

These Financial Statements have not been subject to an audit, review, or compilation engagement. Therefore, there is no opinion expressed on them. Substantially all required disclosures have been omitted, including the statement of cash flows and the statement of functional expenses.

**SPRI, INC.**

Recap of Special Projects Revenues and Expenses  
For the Quarter Ended February 29, 2024

<u>Quarter Actual</u>	<u>Quarter Budget</u>	<u>Current Quarter Difference</u>		<u>Y-T-D Actual</u>	<u>Y-T-D Budget</u>	<u>Y-T-D Difference</u>	<u>2023 - 2024 Budget</u>
			<b>Special Projects Revenue:</b>				
\$ -	\$ 225	\$ 225	Research income (IIBEC/MCA)	\$ -	\$ 900	\$ (900)	\$ 900
-	13,738	13,738	Environmental product declarations	69,950	54,952	14,998	54,952
-	13,963	13,963	Total special projects revenue	69,950	55,852	14,098	55,852
			<b>Expenses:</b>				
			Special projects:				
-	750	750	RICOWI wind event		3,000	3,000	3,000
(9,675)	13,738	23,413	Environmental product declarations	43,650	54,952	11,302	54,952
-	-	-	Technical Writing	1,063	-	(1,063)	
			Wind Calculator				
9,675	-	(9,675)	DORA Listing Database (domain)	9,675	-	(9,675)	
-	14,488	14,488	Total special projects expenses	54,388	57,952	3,564	57,952
-	-	-	External education	-	-	-	-
-	14,488	14,488	Total expenses	54,388	57,952	3,564	57,952
\$ -	\$ (525)	\$ 525	Net income (loss) from special projects	\$ 15,562	\$ (2,100)	\$ 17,662	\$ (2,100)

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**SPRI, INC.**

Statement of Changes in Net Assets  
For the Quarter Ended February 29, 2024

	Net Assets without Donor Restrictions	
	Unrestricted	Board Designated Stabilization Fund
<b>Balance</b> , at Beginning of Period	\$ 47,960	\$ 260,000 *
Change in net assets from operating activities	(104,983)	-
Change in net assets from special projects	15,562	-
<b>Balance</b> , at End of Period	<u>\$ (41,461)</u>	<u>\$ 260,000</u>

\*

**DESIGNATIONS**

The Association’s Board of Directors has designated \$260,000 of net assets without donor restrictions as a stabilization fund for the primary purpose of safeguarding the Association in years where expenses exceed revenues.

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Substantially all required disclosures have been omitted, including the statement of cash flows and the statement of functional expenses.



SPRI, INC.

Dues and General and Administration  
For the Quarter Ended February 29, 2024

Quarter Actual	Quarter Budget	Current Quarter Difference		Y-T-D Actual	Y-T-D Budget	Y-T-D Difference	2023 - 2024 Budget
<b>Revenues:</b>							
Regular dues - Types 1 to 7:							
17,513	16,685	\$ 828	Modified bitumen	\$ 69,698	\$ 78,100	\$ (8,402)	\$ 78,100
25,678	24,850	828	Thermoplastic	101,293	109,340	(8,047)	109,340
-	-	-	Thermoset	-	-	-	-
13,016	7,810	5,206	Modified bitumen and thermoplastic	35,854	31,240	4,614	31,240
3,905	3,905	-	Thermoplastic and thermoset	15,502	15,620	(118)	15,620
-	-	-	Modified bitumen and thermoset	-	-	-	-
15,620	15,265	355	Bitumen/thermoset/thermoplastic	60,232	46,860	13,372	46,860
<u>75,732</u>	<u>68,515</u>	<u>7,217</u>	<b>Total regular dues</b>	<u>282,579</u>	<u>281,160</u>	<u>1,419</u>	<u>281,160</u>
Associate dues - Types 8 to 16:							
29,307	28,467	840	Raw materials supplier	115,267	110,880	4,387	110,880
55,394	53,200	2,194	Component supplier	214,527	221,760	(7,233)	221,760
14,187	13,533	654	Accessory supplier	55,907	73,920	(18,013)	73,920
3,080	3,080	-	Equipment and tool manufacturer	12,227	12,320	(93)	12,320
2,592	2,392	200	Consultant	9,576	9,570	6	9,570
-	-	-	Architect	-	-	-	-
798	483	315	Product distributor	2,731	3,190	(459)	3,190
-	-	-	Product representative	-	-	-	-
4,761	4,567	194	Testing laboratory	18,173	19,140	(967)	19,140
<u>110,119</u>	<u>105,722</u>	<u>4,397</u>	<b>Total Associate dues</b>	<u>428,408</u>	<u>450,780</u>	<u>(22,372)</u>	<u>450,780</u>
-	-	-	Supplemental dues	-	-	-	-
<u>185,851</u>	<u>174,237</u>	<u>11,614</u>	<b>Total dues</b>	<u>710,987</u>	<u>731,940</u>	<u>(20,953)</u>	<u>731,940</u>
Other:							
-	-	-	Member services education	-	-	-	-
87	625	(538)	Other (Education/Rebates/Sponsor)	3,332	2,500	832	2,500
5,310	500	4,810	Interest income & unrealized (gain) loss invest.	18,609	2,000	16,609	2,000
-	-	-	Prior year adjustments	-	-	-	-
<u>5,397</u>	<u>1,125</u>	<u>4,272</u>	<b>Total other</b>	<u>21,941</u>	<u>4,500</u>	<u>17,441</u>	<u>4,500</u>
<u>\$ 191,248</u>	<u>\$ 175,362</u>	<u>\$ 15,886</u>	<b>Total general and administration revenue</b>	<u>\$ 732,928</u>	<u>\$ 736,440</u>	<u>\$ (3,512)</u>	<u>\$ 736,440</u>

These Financial Statements have not been subject to an audit, review, or compilation engagement. Therefore, there is no opinion expressed on them. Substantially all required disclosures have been omitted, including the statement of cash flows and the statement of functional expenses.

SPRI, INC.

Dues and General and Administration  
For the Quarter Ended February 29, 2024

Quarter Actual	Quarter Budget	Current Quarter Difference		Y-T-D Actual	Y-T-D Budget	Y-T-D Difference	2023 - 2024 Budget
<b>Expenses:</b>							
General and administrative:							
Professional services:							
\$ 36,500	\$ 36,500	\$ -	Management services	\$ 146,000	\$ 146,000	\$ -	\$ 146,000
45,900	\$ 62,500	16,600	Technical services	215,419	250,000	34,581	250,000
4,295	\$ 3,750	(545)	Technical services expenses	29,040	15,000	(14,040)	15,000
23,646	\$ 23,750	104	Codes services	94,584	95,000	416	95,000
1,426	\$ 2,500	1,074	Code services expenses	6,219	10,000	3,781	10,000
20,000	\$ 14,000	(6,000)	Legal services	56,000	56,000	-	56,000
-	\$ 1,000	1,000	Legal services expenses	2,580	4,000	1,420	4,000
9,696	\$ 10,720	1,024	Promotional support	42,924	42,880	(44)	42,880
7,232	\$ 10,000	2,768	Statistical services	33,838	40,000	6,162	40,000
8,396	\$ 5,550	(2,846)	Accounting/auditing services	26,896	22,200	(4,696)	22,200
328	\$ 250	(78)	Office supplies	1,611	1,000	(611)	1,000
241	\$ 75	(166)	Postage	539	300	(239)	300
150	\$ 150	-	Telephone	600	600	-	600
-	\$ 2,750	2,750	Staff travel	6,741	11,000	4,259	11,000
3,953	\$ 3,875	(78)	SPEC Builder (KAVI)	15,578	15,500	(78)	15,500
2	\$ 175	173	Annual report/miscellaneous/donations	384	700	316	700
1,496	\$ 500	(996)	Insurance: wc/employment	3,212	2,000	(1,212)	2,000
41	\$ 500	459	Bank and credit card charges	3,228	2,000	(1,228)	2,000
334	\$ 100	(234)	Printing	539	400	(139)	400
9,739	\$ 11,660	1,921	Credit Loss Expense	25,279	46,640	21,361	46,640
-	\$ -	-	Market Research	-	-	-	-
-	\$ -	-	Depreciation and amortization	-	-	-	-
-	\$ -	-	Prior period adjustments	-	-	-	-
<u>173,375</u>	<u>172,038</u>	<u>16,930</u>	<b>Total general and administrative</b>	<u>711,211</u>	<u>761,220</u>	<u>50,009</u>	<u>761,220</u>
Membership dues:							
-	359	359	RICOWI		1,436	1,436	1,436
-	375	375	Cool Roof Rating Council	1,435	1,500	65	1,500
-	150	150	ICC membership	1,020	600	(420)	600
-	150	150	ICC PPP	1,113	-	-	-
1,190	275	(915)	IIBEC membership	615	600	(15)	600
2,777	2,745	(32)	AIA/CES provider	1,190	1,100	(90)	1,100
			ANSI dues & assessment	11,012	10,980	(32)	10,980
<u>3,967</u>	<u>4,054</u>	<u>87</u>	<b>Total membership dues</b>	<u>16,385</u>	<u>16,216</u>	<u>944</u>	<u>16,216</u>
Board and Committee:							
1,371	1,500	129	Board meetings	6,750	6,000	(750)	6,000
-	375	375	D&O insurance	1,460	1,500	40	1,500
18,029	8,000	(10,029)	Technical committee	44,972	32,000	(12,972)	32,000
<u>19,400</u>	<u>9,875</u>	<u>(9,525)</u>	<b>Total Board and Committee</b>	<u>53,182</u>	<u>39,500</u>	<u>(13,682)</u>	<u>39,500</u>
Membership services:							
468	5,625	5,157	Member appreciation	27,079	22,500	(4,579)	22,500
-	200	200	IIBEC CEU Provider	-	800	800	800
-	138	138	ICC membership	-	552	552	552
495	63	(432)	Membership plaques	495	252	(243)	252
-	500	500	Membership directory	1,687	2,000	313	2,000
<u>963</u>	<u>6,526</u>	<u>5,563</u>	<b>Total membership services</b>	<u>29,261</u>	<u>26,104</u>	<u>(3,157)</u>	<u>26,104</u>
Publications:							
280	150	(130)	Publications	480	600	120	600
<u>280</u>	<u>150</u>	<u>(130)</u>	<b>Total Publications</b>	<u>480</u>	<u>600</u>	<u>120</u>	<u>600</u>
Promotion projects:							
1,270	3,000	1,730	Advertising/NRCA Pro Day	13,270	12,000	(1,270)	12,000
341	450	109	Web Support & Hosting & Domains	1,038	1,800	762	1,800
-	1,750	1,750	Promotion Project - Writing/Placement	-	7,000	7,000	7,000
1,666	2,000	334	Trade shows	14,644	8,000	(6,644)	8,000
<u>3,277</u>	<u>7,200</u>	<u>3,923</u>	<b>Total promotion projects</b>	<u>28,952</u>	<u>28,800</u>	<u>(152)</u>	<u>28,800</u>
<u>\$ 201,262</u>	<u>\$ 199,843</u>	<u>\$ 16,848</u>	<b>Total operating expenses</b>	<u>\$ 839,471</u>	<u>\$ 872,440</u>	<u>\$ 34,082</u>	<u>\$ 872,440</u>

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SPRI, INC.

Annual Meeting  
For the Quarter Ended February 29, 2024

Quarter Actual	Quarter Budget	Current Quarter Difference		Y-T-D Actual	Y-T-D Budget	Y-T-D Difference	2023 - 2024 Budget
<b>Revenues:</b>							
\$ 46,265		\$ 46,265	Member registration	\$ 48,215	\$ 50,000	\$ (1,785)	\$ 50,000
6,000		6,000	Non-member registration	6,000	-	6,000	-
8,775		8,775	Spouse/guest registration	9,100	8,125	975	8,125
81,308		81,308	Miscellaneous sponsorships	81,308	54,030	27,278	54,030
350		350	Miscellaneous meals	350	1,000	(650)	1,000
3,335		3,335	Golf	3,680	4,800	(1,120)	4,800
(150)		(150)	Recreation event Fishing	-	2,925	(2,925)	2,925
840		840	Spouse event	900	600	300	600
1,900		1,900	Optional Give-Back	1,900	600	1,300	600
49,700		49,700	Hotel package	52,185	37,920	14,265	37,920
7,196		7,196	Rebate	7,196	-	7,196	-
<u>205,519</u>	<u>-</u>	<u>205,519</u>	<b>Total revenues</b>	<u>210,834</u>	<u>160,000</u>	<u>50,834</u>	<u>160,000</u>
<b>Expenses:</b>							
<b>Food and beverage:</b>							
57,543		57,543	Food and beverage	57,543	50,000	7,543	50,000
-		-	Hotel service and tips	-	-	-	-
<u>57,543</u>	<u>-</u>	<u>57,543</u>	<b>Total food and beverage</b>	<u>57,543</u>	<u>50,000</u>	<u>(7,543)</u>	<u>50,000</u>
<b>Board and staff:</b>							
847		847	Gifts and plaques	847	500	347	500
12,600		12,600	Staff travel and expenses	12,600	8,000	4,600	8,000
<u>13,447</u>	<u>-</u>	<u>13,447</u>	<b>Total Board and staff</b>	<u>13,447</u>	<u>8,500</u>	<u>(4,947)</u>	<u>8,500</u>
<b>Programs and general:</b>							
10,657		10,657	Audio visual rental/slides/art	10,657	9,505	1,152	9,505
-		-	Online brochure	-	-	-	-
2,264		2,264	Registration materials	2,264	1,500	764	1,500
1,816		1,816	Convention attendee gifts	1,816	-	1,816	-
12,374		12,374	Entertainment	12,374	15,000	(2,626)	15,000
1,575		1,575	Promotion	1,575	-	1,575	-
370		370	Postage and freight	370	1,300	(930)	1,300
152		152	Signs	152	150	2	150
25,827		25,827	Speakers' fees and expenses	25,827	20,000	5,827	20,000
8,661		8,661	Golf	8,661	9,000	(339)	9,000
9,145		9,145	Optional Give Back	9,145	600	8,545	600
2,288		2,288	Optional Event Fishing	2,288	2,925	(637)	2,925
1,177		1,177	Spouse events	1,177	600	577	600
56,731		56,731	Hotel package	56,731	37,920	18,811	37,920
5,247		5,247	Credit card fees	5,247	3,000	2,247	3,000
-		-	Gratuities	-	-	-	-
-		-	Miscellaneous	-	-	-	-
<u>138,284</u>	<u>-</u>	<u>138,284</u>	<b>Total programs and general</b>	<u>138,284</u>	<u>101,500</u>	<u>36,784</u>	<u>101,500</u>
<u>209,274</u>	<u>-</u>	<u>209,274</u>	<b>Total annual meeting expenses</b>	<u>209,274</u>	<u>160,000</u>	<u>24,294</u>	<u>160,000</u>
<u>\$ (3,755)</u>	<u>\$ -</u>	<u>\$ 414,793</u>	<b>Net income (loss)</b>	<u>\$ 1,560</u>	<u>\$ -</u>	<u>\$ 75,128</u>	<u>\$ -</u>

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# Board Elections

## Annual Election

Each year, the CRRC membership elects members to serve on the Board of Directors. Each director serves a three-year term and can serve up to three consecutive terms. Terms are staggered over a three-year period.

The Board of Directors is composed of 11 voting members:

- Six (6) from Industry members (manufacturers, distributors, suppliers, and their industry associations)
- Five (5) from General Interest members (roofing contractors, consultants, non-profit groups, government agencies, educational institutions, testing laboratories, test farms, air quality boards, code bodies, energy service companies, and interested individuals)

View the [current Board roster](#)

View the [CRRC Bylaws](#) for member voting rules

## 2024 Election Timeline

February 5	Call for nominations announced to Membership
March 6	Nominations deadline
March 22	Candidate statement deadline
April 10	Ballots distributed to Membership
June 3	Electronic/mailed ballot deadline
June 5	In-person voting and announcement of results at Annual Meeting (see <a href="#">here</a> for meeting details)

For questions, please contact Jessica Jazdzewski at [jessica@coolroofs.org](mailto:jessica@coolroofs.org).

## 2024 CRRC Board of Directors Election Candidates

### Industry Member Candidates

*In alphabetical order*

[Chadwick Collins \(Technical Director\), SPRI \(Single Ply Roofing Industry\)](#) >

[Sidney Dinwiddie \(Consultant\), Asphalt Roofing Manufacturers Association \(ARMA\)](#) >

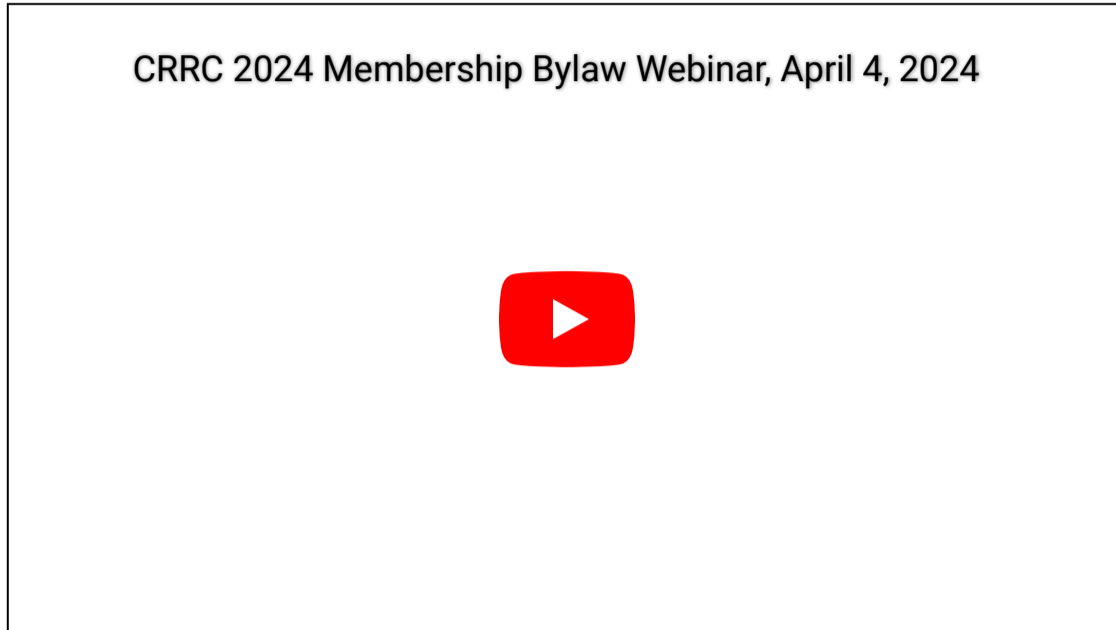
[Hal Arthur Leland \(General Manager\), Western Colloid Products](#) >

[Jason Smith \(Senior Scientist\), Garland Company](#) >

### General Interest Member Candidate

# Bylaws Webinar YouTube Video

The 2024 CRRC Member ballot also includes several proposed amendments to the CRRC Bylaws. In the below webinar recording, CRRC Executive Director Jeff Steuben presents an overview of the proposed changes. All CRRC Members are encouraged to watch to learn more about the proposed changes and the rationale behind each change.



## Stay up to date with the CRRC

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## Cool Roof Rating Council

2435 N. Lombard St.  
Portland, OR 97217

TEL (866) 465-2523  
EMAIL: [info@coolroofs.org](mailto:info@coolroofs.org)

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### CRRC Membership

- [Become a Member](#)
- [About the CRRC](#)
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SPRI 20XX

Test Standard for <Insert a title that provides a simple/general overview which aligns with the Scope in 1.1>

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### 1.0 Introduction

#### 1.1 Scope

#### 1.2 Reference Documents

#### 1.3 Significance and Use

### 2.0 General Information

#### 2.1 Definitions

#### 2.2 Apparatus

#### 2.3 Test Specimen Sourcing

### 3.0 <Insert shorthand name of test method, ex: GT-1, BPT-1, etc.> Procedure

#### 3.1 Test Specimen Setup

#### 3.2 Test Method

### 4.0 Reporting

### 5.0 Precision and Bias

### Appendix A - Commentary

## 1.0 Introduction

### 1.1 Scope

This standard provides basic requirements and procedures for determining <insert language that clearly establishes the type of testing and purpose of the test>

### 1.2 Reference Documents

1.2.1 *Include appropriate reference documents as needed. Skip if unnecessary and delete 1.2.1.*

### 1.3 Significance and Use

1.3.1 *Provide context for when and how the standard can be used*

## 2.0 General Information

### 2.1 Definitions

All words defined within this section are italicized throughout the standard. Additional definitions are available at <include a link to SPRI library/glossary of terms>. *The glossary of terms that the SPRI Standards Template Library Task Force establishes will serve as the default for all definitions and need not be included in this section. However, should there not be a definition established in the SPRI glossary of terms, or should the context of the definition be different for the needs of the standard, it shall be included in this section.*

### 2.2 Apparatus

### 2.3 Test Specimen Sourcing

2.3.1 All specimens shall be provided by the program sponsor or component supplier and tested as received.

2.3.2 All specimens shall be preconditioned at standard laboratory conditions, 73 ± 4°F (23 ± 2°C) and 50% relative humidity ± 5%.

## 3.0 <Insert shorthand name of test method, ex: GT-1, BPT-1, etc.> Procedure

### 3.1 Test Specimen Setup

3.1.1 Adequate personal protective equipment shall be available and in use, such as eye protection.

### 3.1 Test Method

3.2.1 Testing shall be conducted in standard laboratory conditions, 73 ± 4°F (23 ± 2°C) and 50% relative humidity ± 5%.

## 4.0 Reporting – Test reports shall include the following:

4.1 Name and address of the manufacturer or supplier of each test specimen component.

4.2 Name or other identification marks of each test specimen component, including any relevant listing and labeling marks.

4.3 Description of each test specimen component.

4.4 Conditioning of the test specimens, environmental data during the test (temperature, RH, etc.).

- 4.5 Identification of the laboratory technician.
- 4.6 Identification of the test equipment and instruments used, including open area dimensions of the *substrate board* holding device.
- 4.7 Calibration date of the tensile test machine.
- 4.8 Any deviations from the test method.
- 4.9 *Maximum Failure Load* of each test specimen (lbf and N).
- 4.10 Mode of failure of each test specimen.
- 4.11 Statistics. See Appendix A – Commentary C4.9 for additional information.

5.0 Precision and Bias – There is not enough data available to establish precision and bias. *This is the default for our current standards, but should it be of interest or importance, ASTM has guidelines for establishing precision and bias.*

#### Appendix A – Commentary

This Commentary is not a part of this standard. It consists of explanatory and supplementary material designed to assist users in complying with the requirements. It is intended to create an understanding of the requirements through brief explanations of the reasoning employed in arriving at these requirements or to provide other clarifications. It therefore has not been processed in accordance with ANSI Essential Requirements and may contain material that has not been subjected to public review or a consensus process. Thus, it does not contain requirements necessary for conformance with the standard.

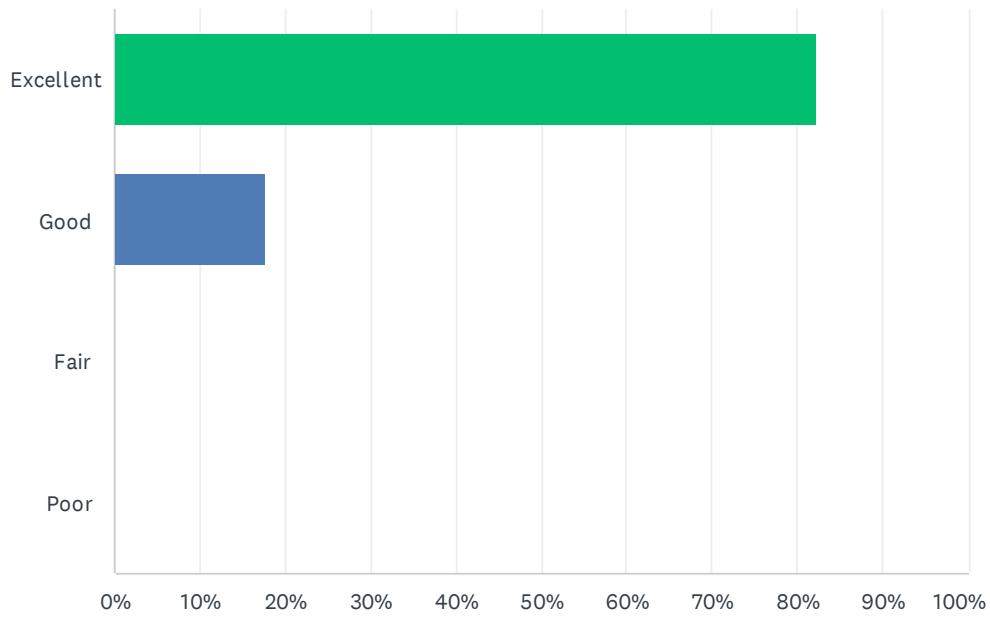
#### C4.9 Statistics

Statistical information required for approvals or listings may vary depending on the jurisdictional requirements. It is the responsibility of the program sponsors to determine the appropriate statistics to report.



# Q1 Conference Overall

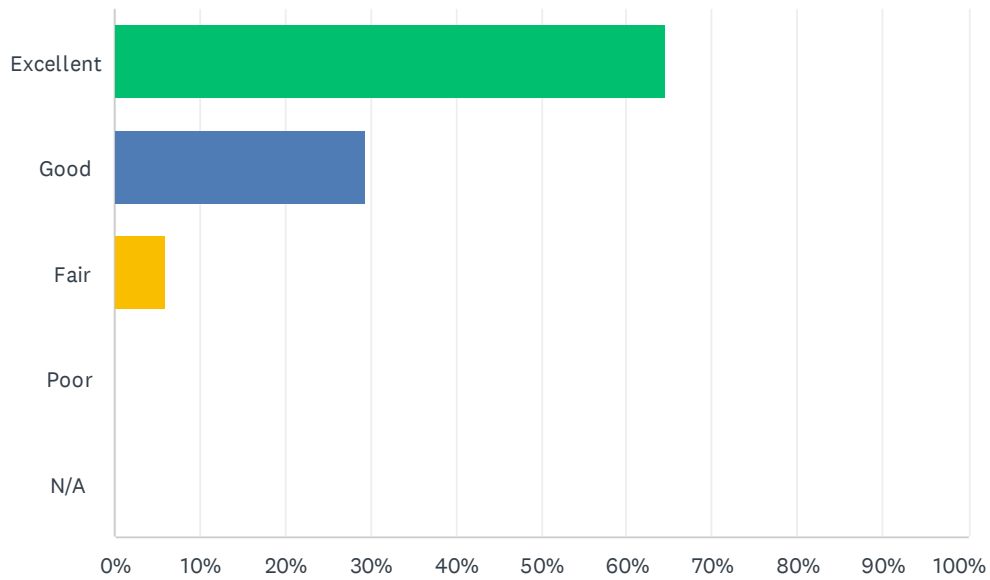
Answered: 17 Skipped: 0



ANSWER CHOICES	RESPONSES	
Excellent	82.35%	14
Good	17.65%	3
Fair	0.00%	0
Poor	0.00%	0
<b>TOTAL</b>		<b>17</b>

## Q2 Friday Night Opening Reception and Welcome Dinner

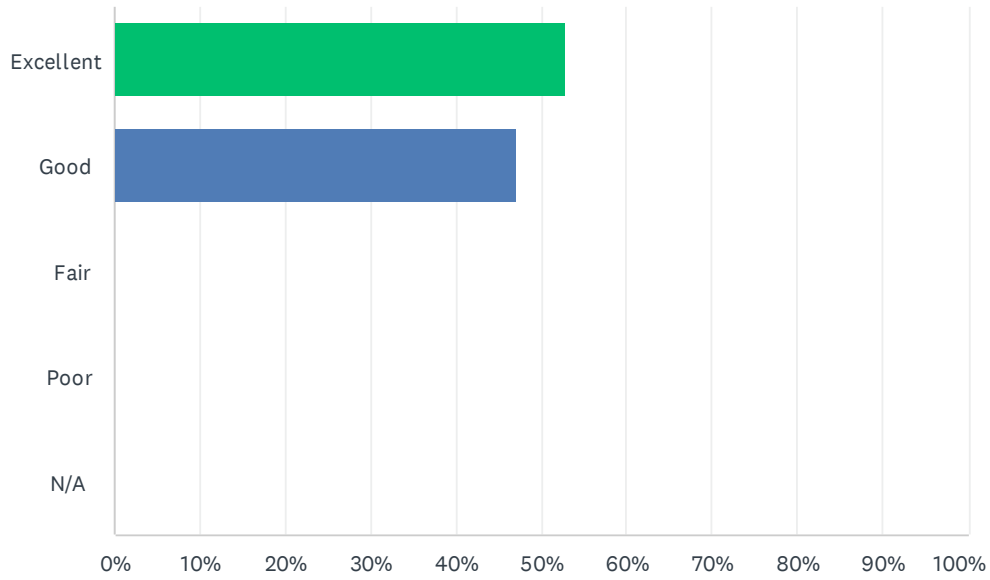
Answered: 17 Skipped: 0



ANSWER CHOICES	RESPONSES	
Excellent	64.71%	11
Good	29.41%	5
Fair	5.88%	1
Poor	0.00%	0
N/A	0.00%	0
<b>TOTAL</b>		<b>17</b>

### Q3 Conference Meals

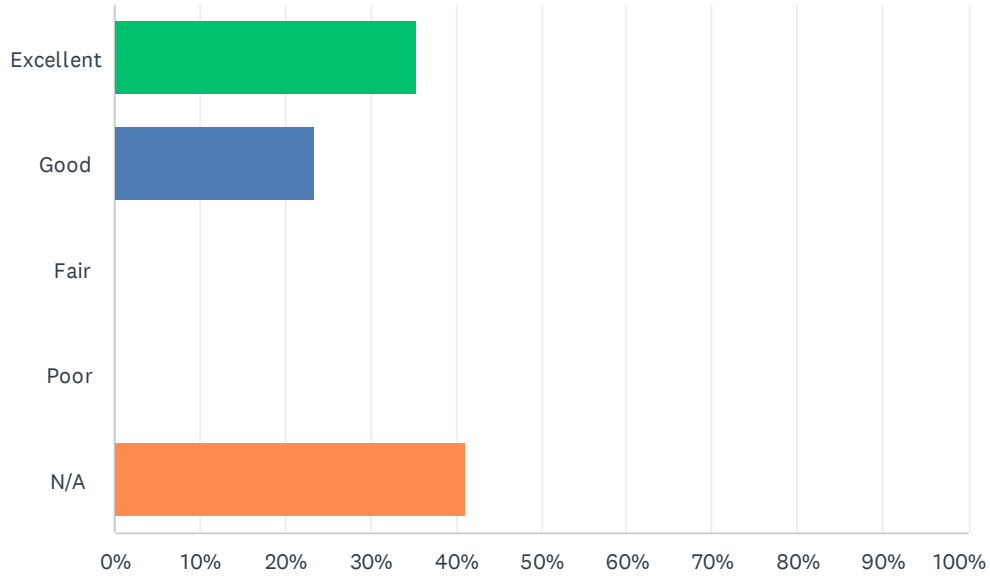
Answered: 17 Skipped: 0



ANSWER CHOICES	RESPONSES	
Excellent	52.94%	9
Good	47.06%	8
Fair	0.00%	0
Poor	0.00%	0
N/A	0.00%	0
<b>TOTAL</b>		<b>17</b>

## Q4 Sunday Night Closing Banquet

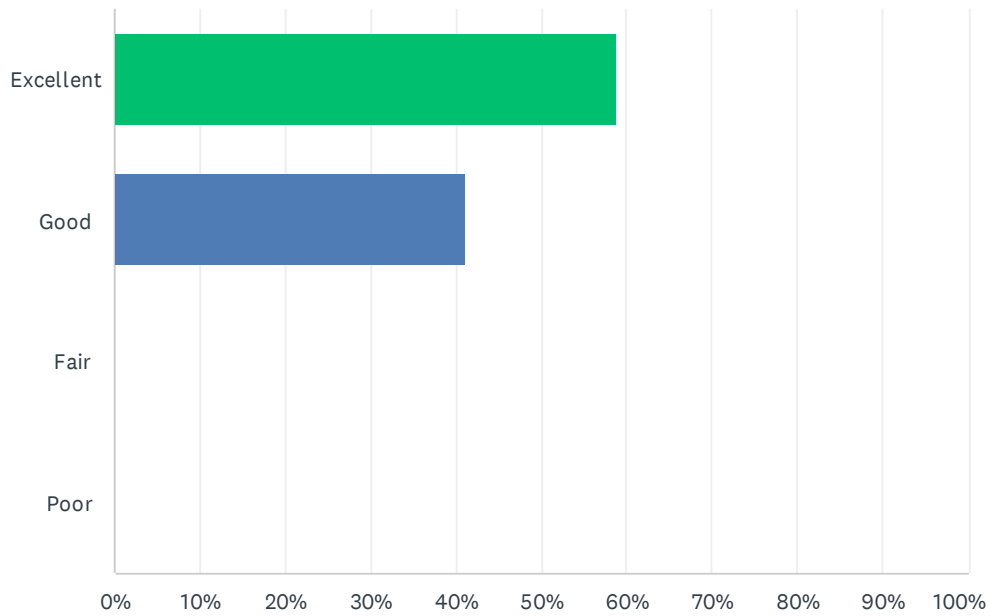
Answered: 17 Skipped: 0



ANSWER CHOICES	RESPONSES	
Excellent	35.29%	6
Good	23.53%	4
Fair	0.00%	0
Poor	0.00%	0
N/A	41.18%	7
<b>TOTAL</b>		<b>17</b>

## Q5 General Sessions/Education Program

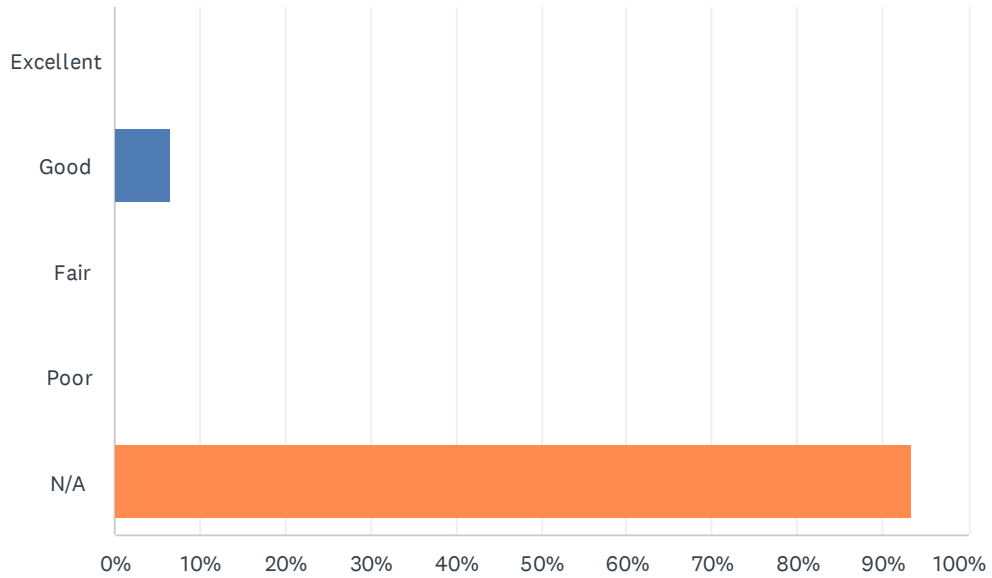
Answered: 17 Skipped: 0



ANSWER CHOICES	RESPONSES
Excellent	58.82% 10
Good	41.18% 7
Fair	0.00% 0
Poor	0.00% 0
<b>TOTAL</b>	<b>17</b>

## Q6 Optional Activity: Fishing Charter

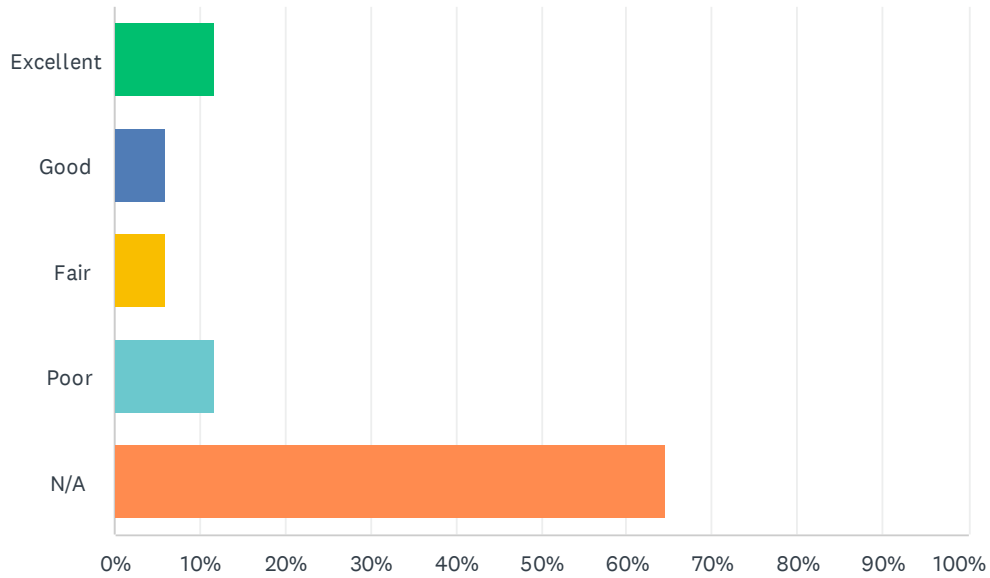
Answered: 15 Skipped: 2



ANSWER CHOICES	RESPONSES	
Excellent	0.00%	0
Good	6.67%	1
Fair	0.00%	0
Poor	0.00%	0
N/A	93.33%	14
<b>TOTAL</b>		<b>15</b>

## Q7 Optional Activity: Golf Tournament

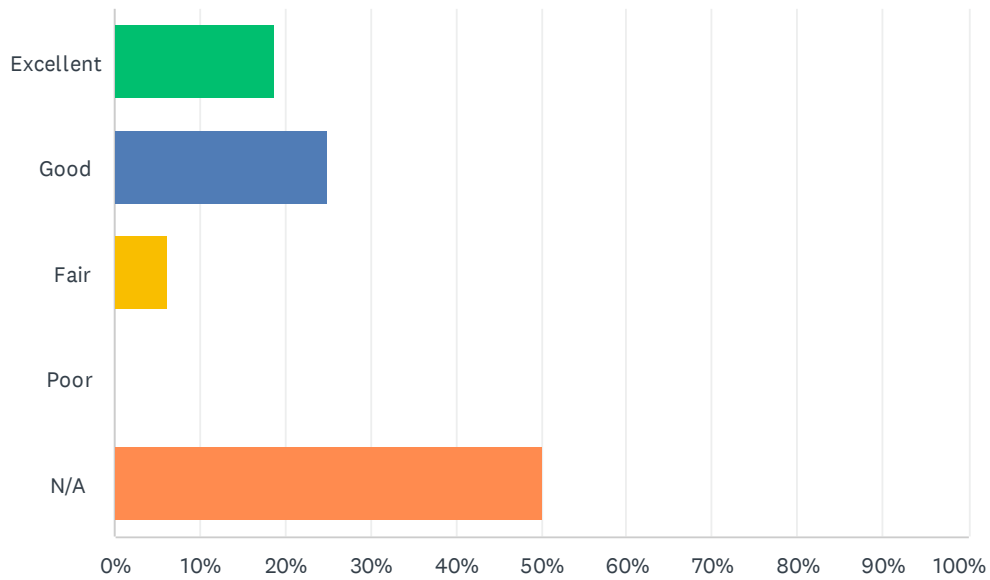
Answered: 17 Skipped: 0



ANSWER CHOICES	RESPONSES	
Excellent	11.76%	2
Good	5.88%	1
Fair	5.88%	1
Poor	11.76%	2
N/A	64.71%	11
<b>TOTAL</b>		<b>17</b>

## Q8 Optional Activity: Wish for Wheels Give Back

Answered: 16 Skipped: 1

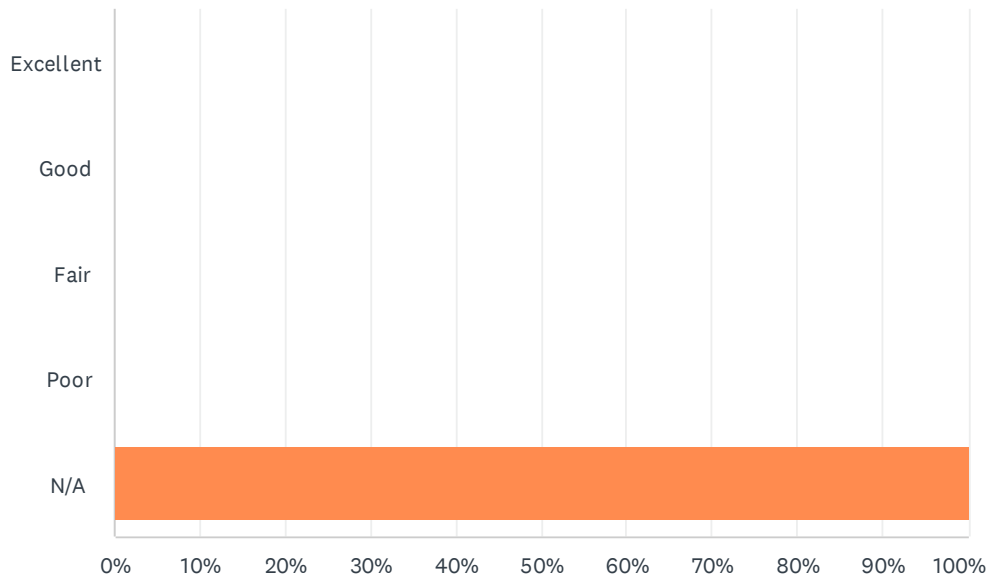


ANSWER CHOICES	RESPONSES	
Excellent	18.75%	3
Good	25.00%	4
Fair	6.25%	1
Poor	0.00%	0
N/A	50.00%	8
<b>TOTAL</b>		<b>16</b>



## Q9 Spouse Activity: Scavenger Hunt

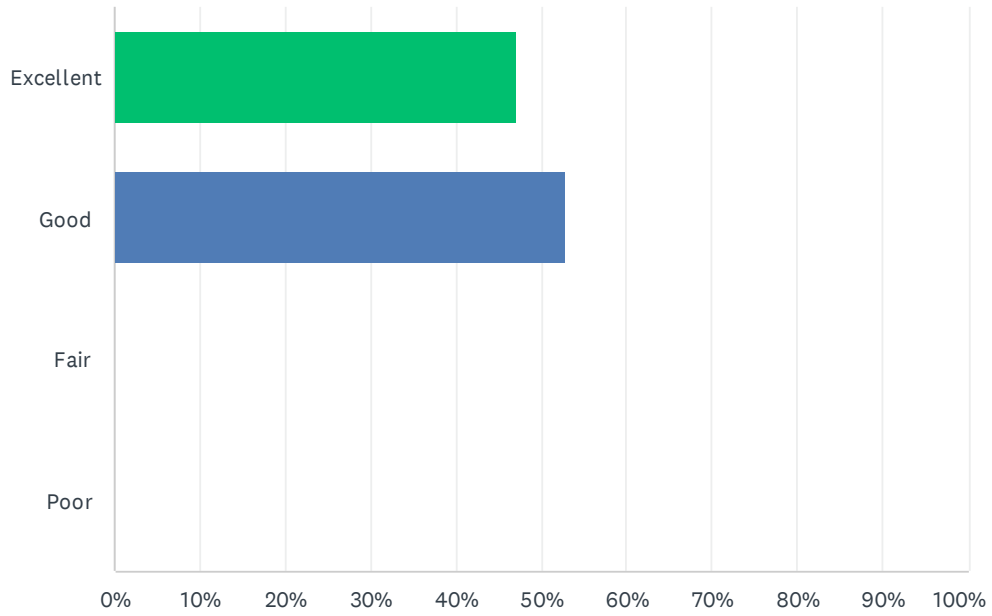
Answered: 16 Skipped: 1



ANSWER CHOICES	RESPONSES	
Excellent	0.00%	0
Good	0.00%	0
Fair	0.00%	0
Poor	0.00%	0
N/A	100.00%	16
<b>TOTAL</b>		<b>16</b>

### Q10 Hotel Facilities & Staff

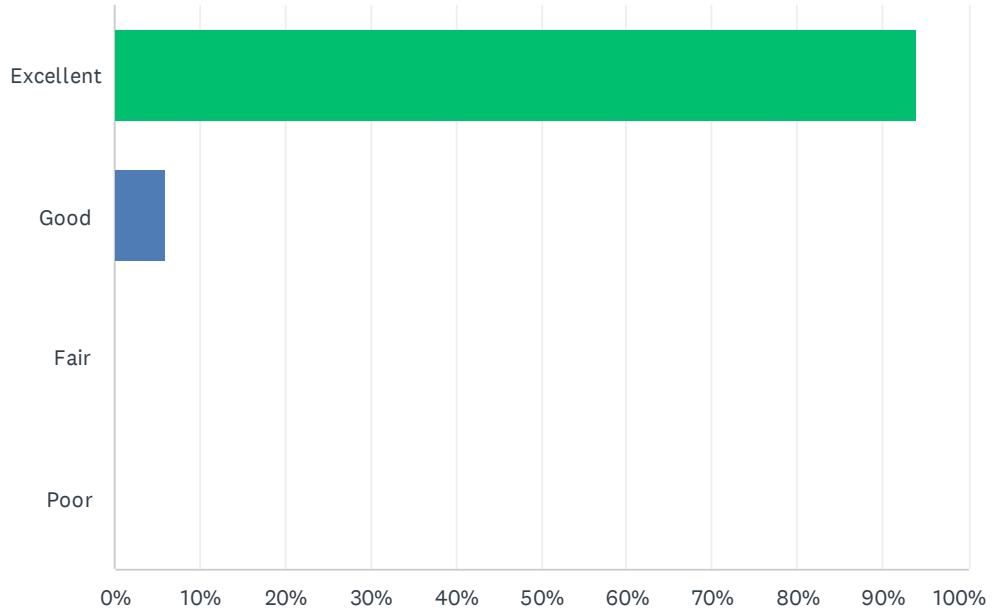
Answered: 17 Skipped: 0



ANSWER CHOICES	RESPONSES
Excellent	47.06% 8
Good	52.94% 9
Fair	0.00% 0
Poor	0.00% 0
TOTAL	17

# Q11 SPRI Staff

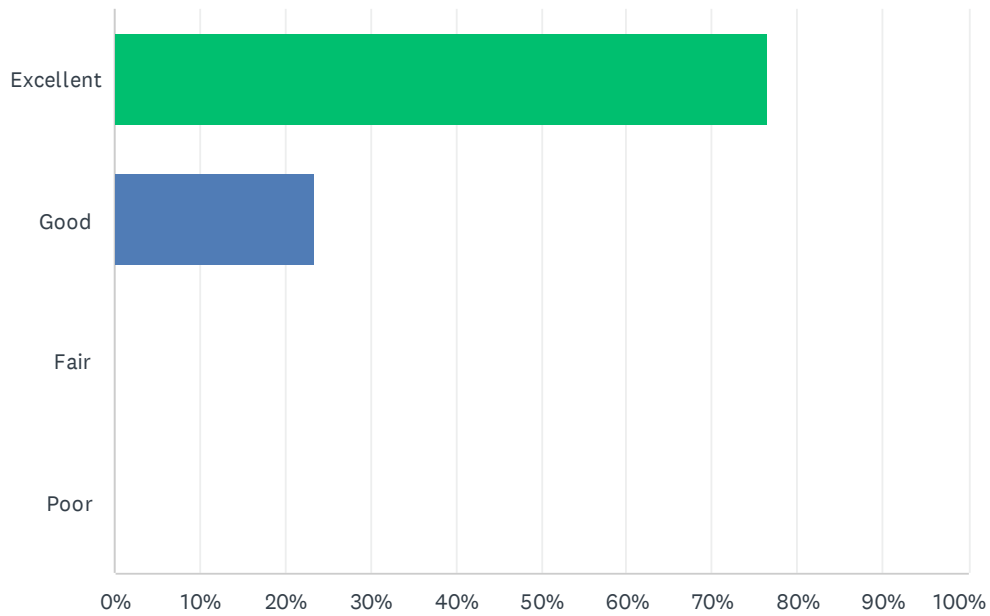
Answered: 17 Skipped: 0



ANSWER CHOICES	RESPONSES
Excellent	94.12% 16
Good	5.88% 1
Fair	0.00% 0
Poor	0.00% 0
TOTAL	17

## Q12 Online schedule and registration process

Answered: 17 Skipped: 0



ANSWER CHOICES	RESPONSES	
Excellent	76.47%	13
Good	23.53%	4
Fair	0.00%	0
Poor	0.00%	0
<b>TOTAL</b>		<b>17</b>

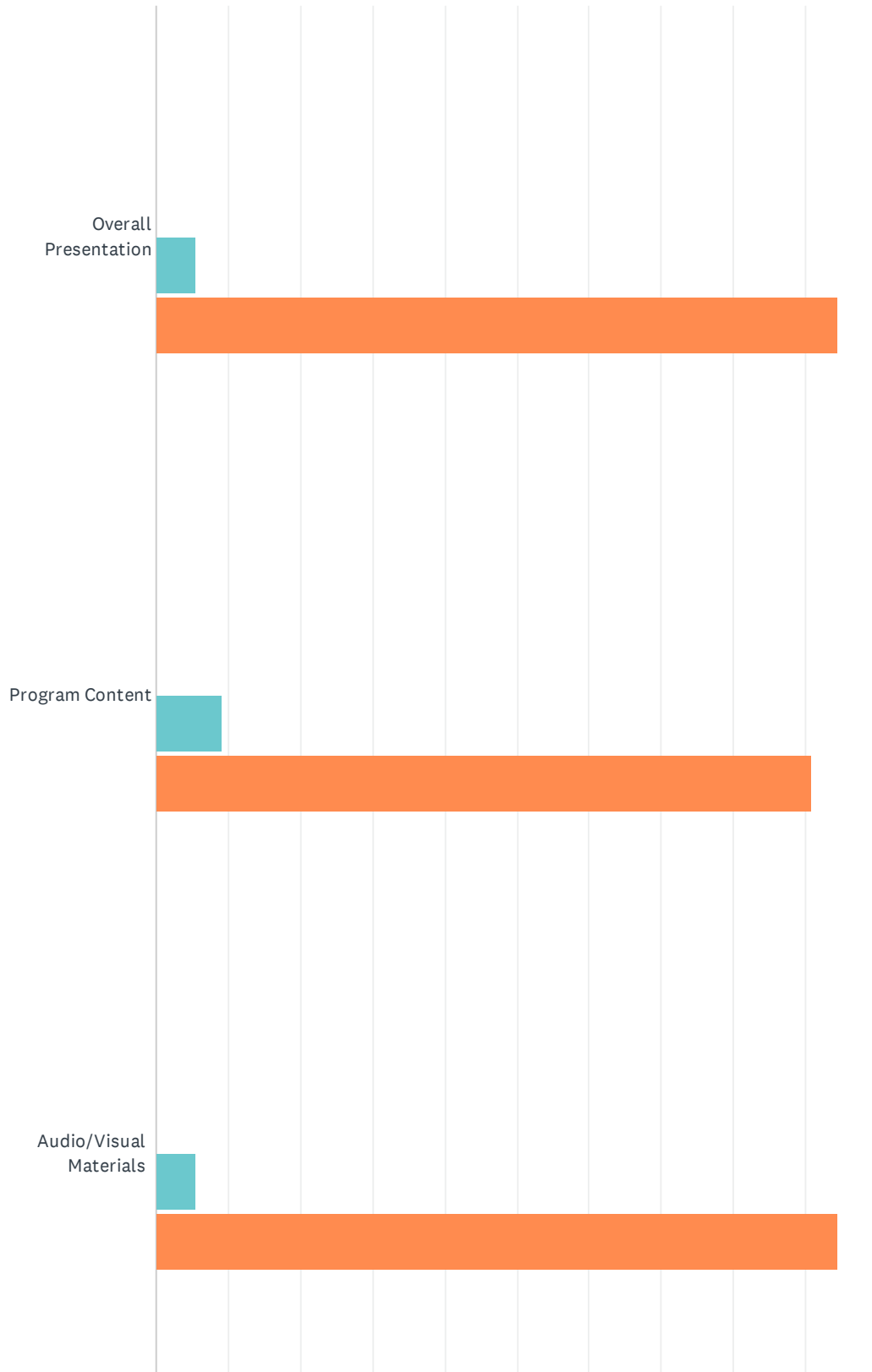
## Q13 Do you have ideas for future topics or activities? List them here!

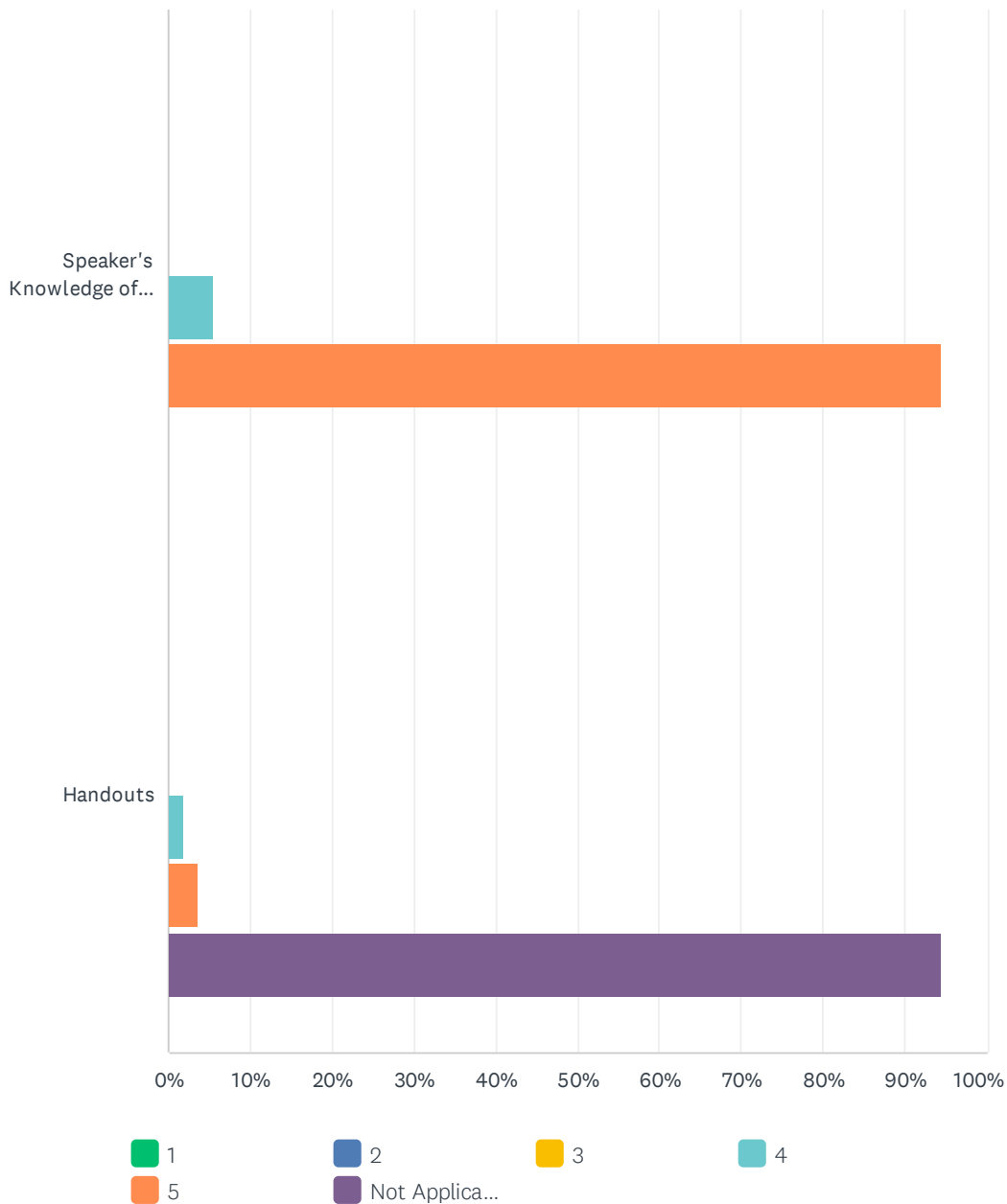
Answered: 5 Skipped: 12

#	RESPONSES	DATE
1	Will submit later...	1/25/2024 8:42 PM
2	Penny Lane Beatles Museum (just outside of Clearwater) - possible field trip	1/17/2024 3:25 PM
3	nothing comes to mind. if i can think of anything, i'll contact you.	1/17/2024 11:57 AM
4	None at this time.	1/16/2024 4:34 PM
5	I like the build-a-bed idea Shawn mentioned. That could be the team building community service project, or even a spouse activity -- I know they greatly enjoyed doing habitat for humanity some years back. This may be a bad idea given our luck with weather, but could the "activity" for the opening night be a sunset cruise?	1/16/2024 3:43 PM

# Q1 Please rate the following aspects of the program on a scale of 1 to 5 (1 = Lowest, 5 = Highest).

Answered: 55 Skipped: 0

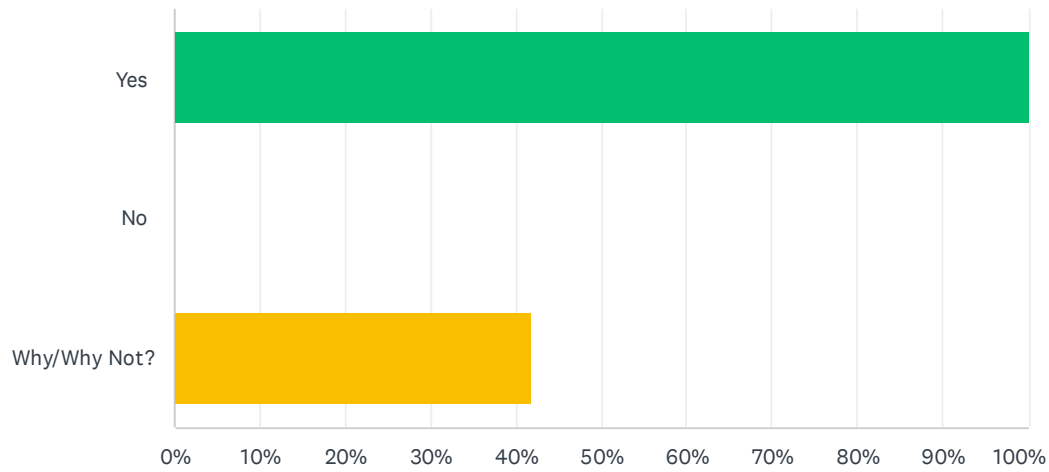




	1	2	3	4	5	NOT APPLICABLE	TOTAL
Overall Presentation	0.00% 0	0.00% 0	0.00% 0	5.45% 3	94.55% 52	0.00% 0	55
Program Content	0.00% 0	0.00% 0	0.00% 0	9.09% 5	90.91% 50	0.00% 0	55
Audio/Visual Materials	0.00% 0	0.00% 0	0.00% 0	5.45% 3	94.55% 52	0.00% 0	55
Speaker's Knowledge of Topic	0.00% 0	0.00% 0	0.00% 0	5.45% 3	94.55% 52	0.00% 0	55
Handouts	0.00% 0	0.00% 0	0.00% 0	1.82% 1	3.64% 2	94.55% 52	55

## Q2 Did this session meet your expectations?

Answered: 55 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	100.00%	55
No	0.00%	0
Why/Why Not?	41.82%	23
Total Respondents: 55		

#	WHY/WHY NOT?	DATE
1	Awesome	1/23/2024 11:00 AM
2	Very Eye Opening and Mind Blowing. David was sensational.	1/17/2024 3:27 PM
3	in my opinion, probably the best speaker in my 35 years as a SPRI member!	1/17/2024 12:04 PM
4	Educational for me. Limited exposure or use of AI to date.	1/16/2024 4:59 PM
5	Exceeded expectations. Great presenter. Made a difficult topic understandable.	1/16/2024 4:15 PM
6	Learn more of the details of AI	1/14/2024 8:34 AM
7	Exceeded, Wasn't sure how it applied to me personally, but the way speaker applied	1/14/2024 8:07 AM
8	Very entertaining and enjoyed the topic with real world examples	1/14/2024 8:03 AM
9	It exceeded it- I was expecting something more boring, he was phenomenal	1/14/2024 8:00 AM
10	One of the best presentations I have had on a topic I knew about, but actually did not know about	1/14/2024 7:55 AM
11	very informative and entertaining	1/14/2024 7:54 AM
12	very informative and entertaining	1/14/2024 7:53 AM
13	entertaining but very uninformative	1/14/2024 7:46 AM
14	Provided me with information and understanding of this subject I did not know	1/14/2024 7:39 AM
15	wow! eye opening	1/14/2024 7:37 AM



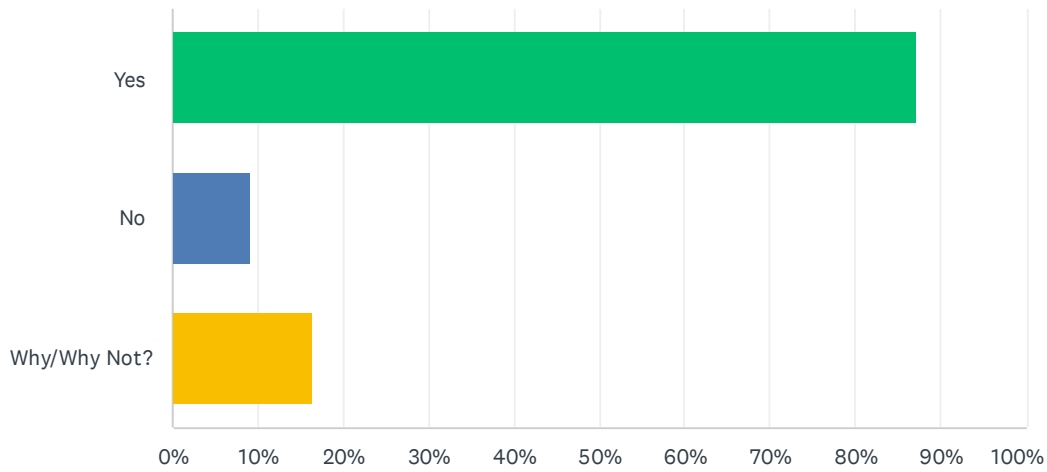
SPRI 42nd Annual Conference Speaker Evaluation: David Pogue

Packet page #49

16	Great presenter! Loved it!	1/13/2024 1:06 PM
17	Very entertaining	1/13/2024 12:52 PM
18	Great speaker, great presentation	1/13/2024 12:44 PM
19	So relevant and a good blend of day to day and big picture.	1/13/2024 12:42 PM
20	Very knowledgeable and engaging speaker	1/13/2024 11:25 AM
21	Interesting presentation.	1/13/2024 11:23 AM
22	I thought it was informative and entertaining	1/13/2024 10:21 AM
23	WOW!	1/13/2024 9:31 AM

### Q3 Did this session supply you with useful ideas for your own company?

Answered: 55 Skipped: 0

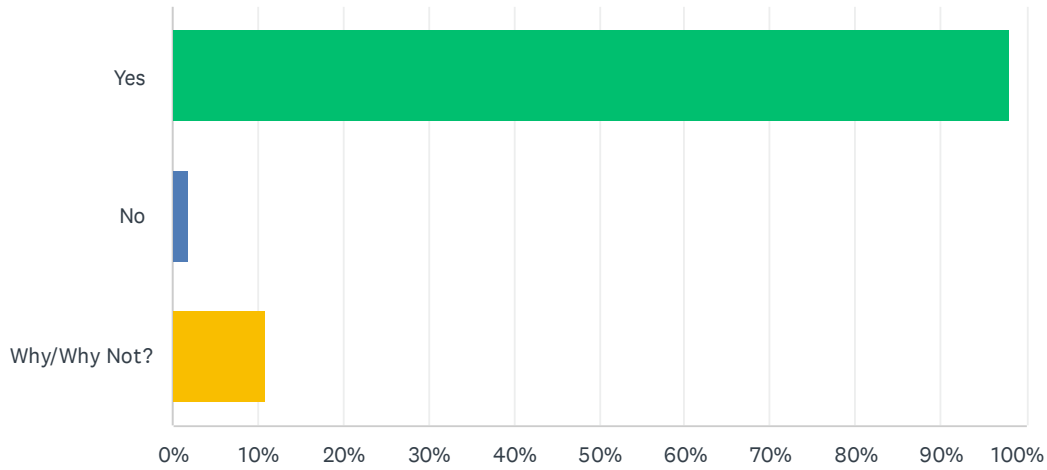


ANSWER CHOICES	RESPONSES
Yes	87.27% 48
No	9.09% 5
Why/Why Not?	16.36% 9
Total Respondents: 55	

#	WHY/WHY NOT?	DATE
1	AI will change everything	1/17/2024 12:04 PM
2	Perhaps...want to do some more reading on the subject and determine where it can add value and impact.	1/16/2024 4:59 PM
3	Immediate take home direction to help me understand how to use AI in my own day to day.	1/16/2024 4:15 PM
4	no answer provided	1/14/2024 8:07 AM
5	? put in the Yes field	1/14/2024 7:59 AM
6	No answer marked	1/14/2024 7:48 AM
7	Potential uses of ai	1/13/2024 11:25 AM
8	I think we are a little past this point. He was clearly helpful to people around me though.	1/13/2024 10:21 AM
9	Already using AI	1/13/2024 9:56 AM

## Q4 Were the facilities adequate?

Answered: 55 Skipped: 0

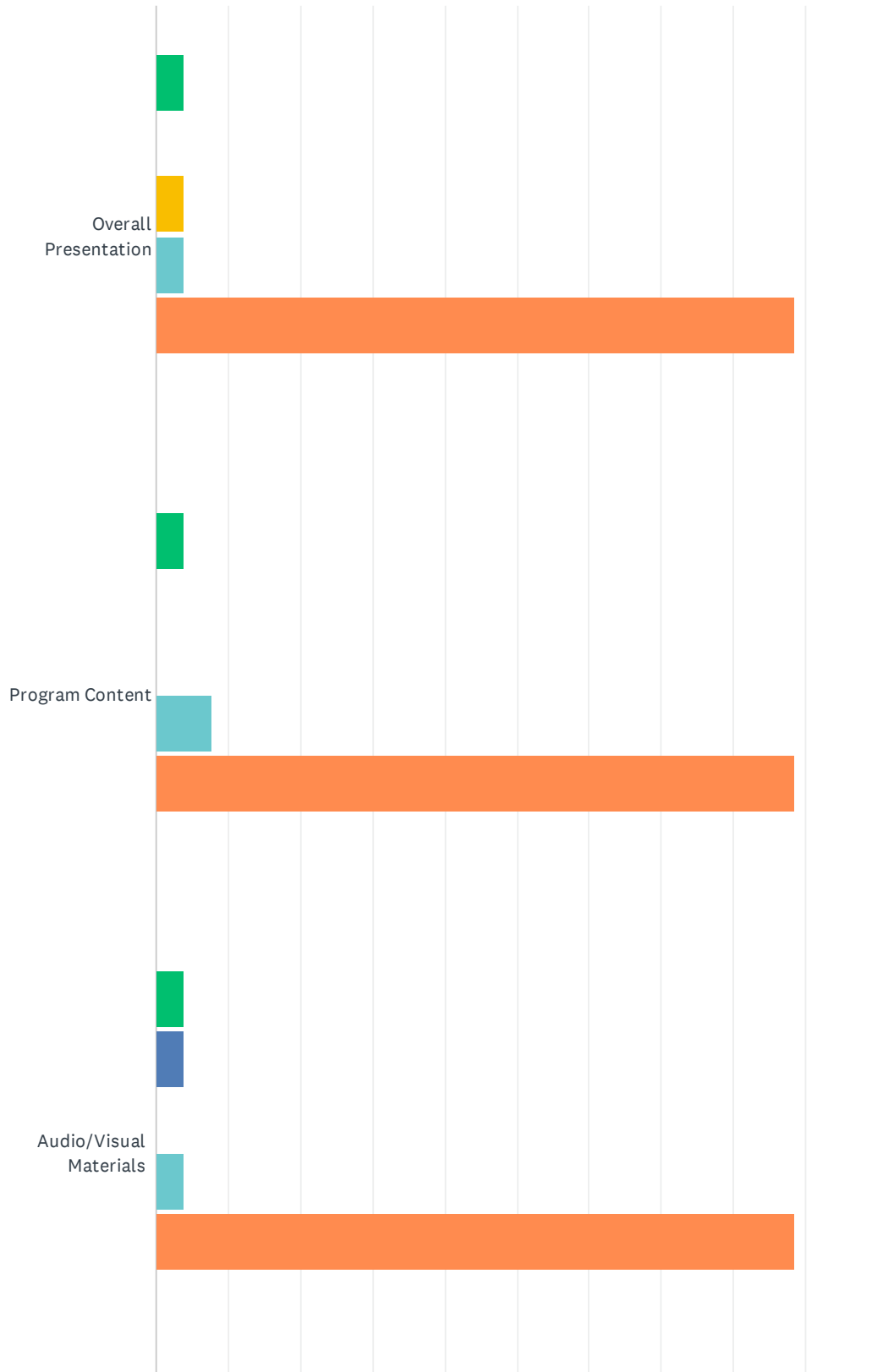


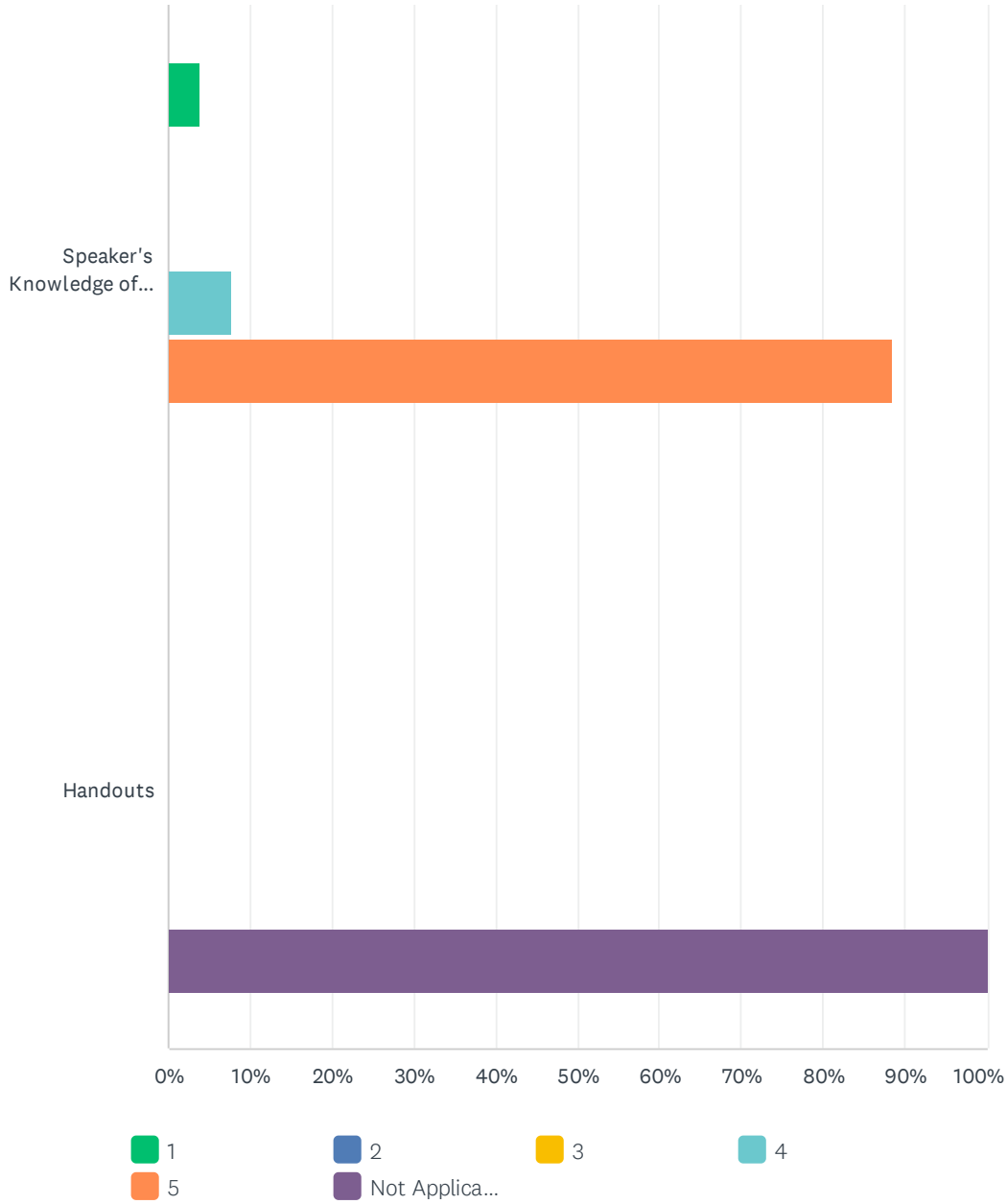
ANSWER CHOICES	RESPONSES
Yes	98.18% 54
No	1.82% 1
Why/Why Not?	10.91% 6
Total Respondents: 55	

#	WHY/WHY NOT?	DATE
1	Great facility able to accommodate all, or most needs of an attendee.	1/16/2024 4:59 PM
2	Good conference room and sound.	1/16/2024 4:15 PM
3	Love that the tables were set up in a semi circle so no one had to turn chairs around, always a challenge to hear well. Just a general note, please make sure that the guest speaker has water at the podium, happens every year	1/14/2024 8:07 AM
4	Good breakfast	1/13/2024 11:25 AM
5	The room is very comfortable	1/13/2024 10:21 AM
6	Body microphone not working	1/13/2024 10:03 AM

# Q1 Please rate the following aspects of the program on a scale of 1 to 5 (1 = Lowest, 5 = Highest).

Answered: 26 Skipped: 0

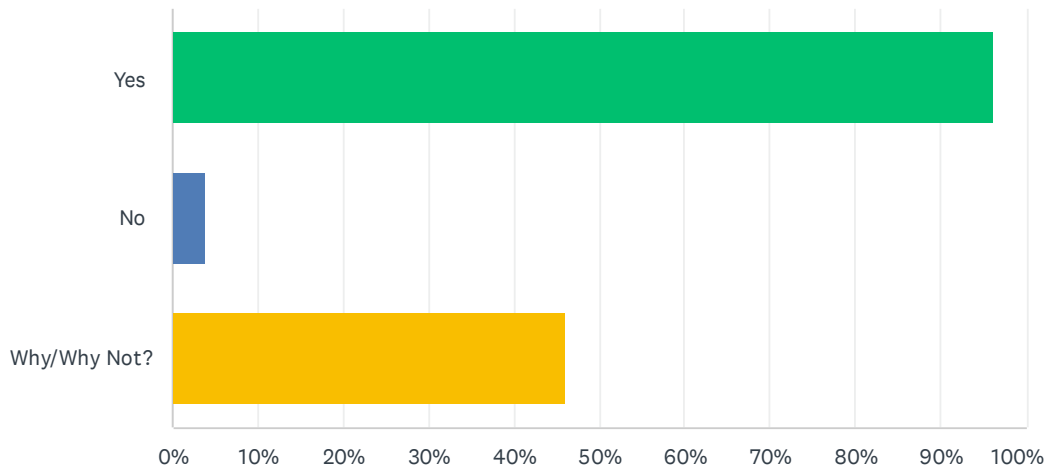




	1	2	3	4	5	NOT APPLICABLE	TOTAL
Overall Presentation	3.85% 1	0.00% 0	3.85% 1	3.85% 1	88.46% 23	0.00% 0	26
Program Content	3.85% 1	0.00% 0	0.00% 0	7.69% 2	88.46% 23	0.00% 0	26
Audio/Visual Materials	3.85% 1	3.85% 1	0.00% 0	3.85% 1	88.46% 23	0.00% 0	26
Speaker's Knowledge of Topic	3.85% 1	0.00% 0	0.00% 0	7.69% 2	88.46% 23	0.00% 0	26
Handouts	0.00% 0	0.00% 0	0.00% 0	0.00% 0	0.00% 0	100.00% 26	26

## Q2 Did this session meet your expectations?

Answered: 26 Skipped: 0

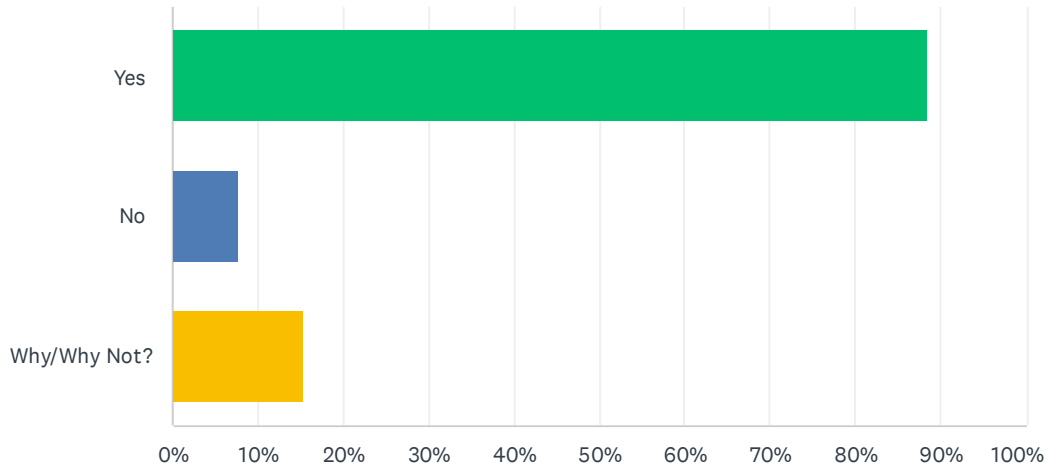


ANSWER CHOICES	RESPONSES	
Yes	96.15%	25
No	3.85%	1
Why/Why Not?	46.15%	12
Total Respondents: 26		

#	WHY/WHY NOT?	DATE
1	Good look at the recent past, present, and future. Good change from our previous Economic speaker.	1/17/2024 3:33 PM
2	Good content. Very thorough	1/16/2024 4:19 PM
3	very thorough	1/14/2024 11:42 AM
4	Great information for planning	1/14/2024 11:40 AM
5	I liked this perspective from AIA, thought it was very relevant	1/14/2024 11:40 AM
6	Great information, very knowledgeable, slide content helpful	1/14/2024 9:42 AM
7	Nice relevant info	1/14/2024 9:41 AM
8	Good overview of construction moving forward, not so much roofing related	1/14/2024 9:40 AM
9	Informative	1/14/2024 9:35 AM
10	Great information	1/14/2024 9:07 AM
11	Finally included something other than new construction.	1/14/2024 9:07 AM
12	Should have had more roofing detail	1/14/2024 8:40 AM

### Q3 Did this session supply you with useful ideas for your own company?

Answered: 26 Skipped: 0

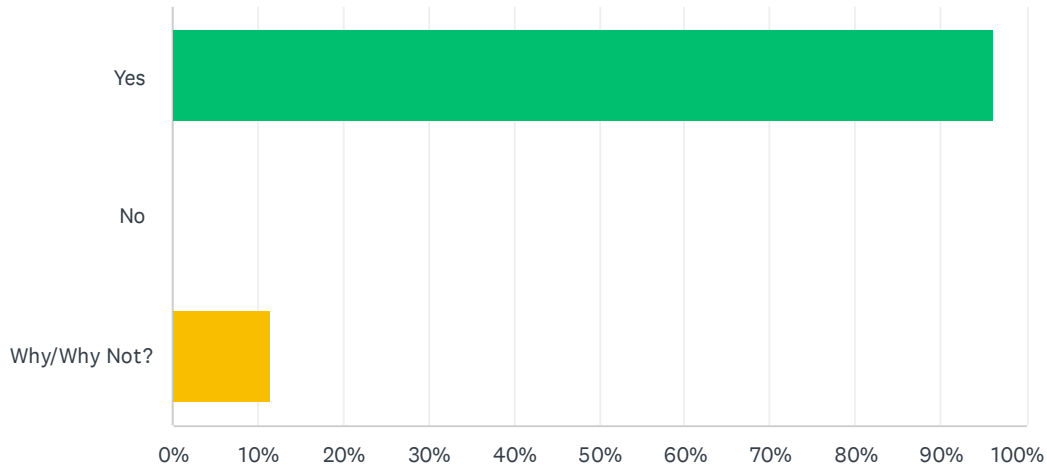


ANSWER CHOICES	RESPONSES
Yes	88.46% 23
No	7.69% 2
Why/Why Not?	15.38% 4
Total Respondents: 26	

#	WHY/WHY NOT?	DATE
1	Gave solid info as to stats predicting how economy will perform.	1/16/2024 4:19 PM
2	No answer provided	1/14/2024 9:40 AM
3	More general information of the state of the industry and possible trends.	1/14/2024 9:11 AM
4	Trends	1/14/2024 9:07 AM

## Q4 Were the facilities adequate?

Answered: 26 Skipped: 0



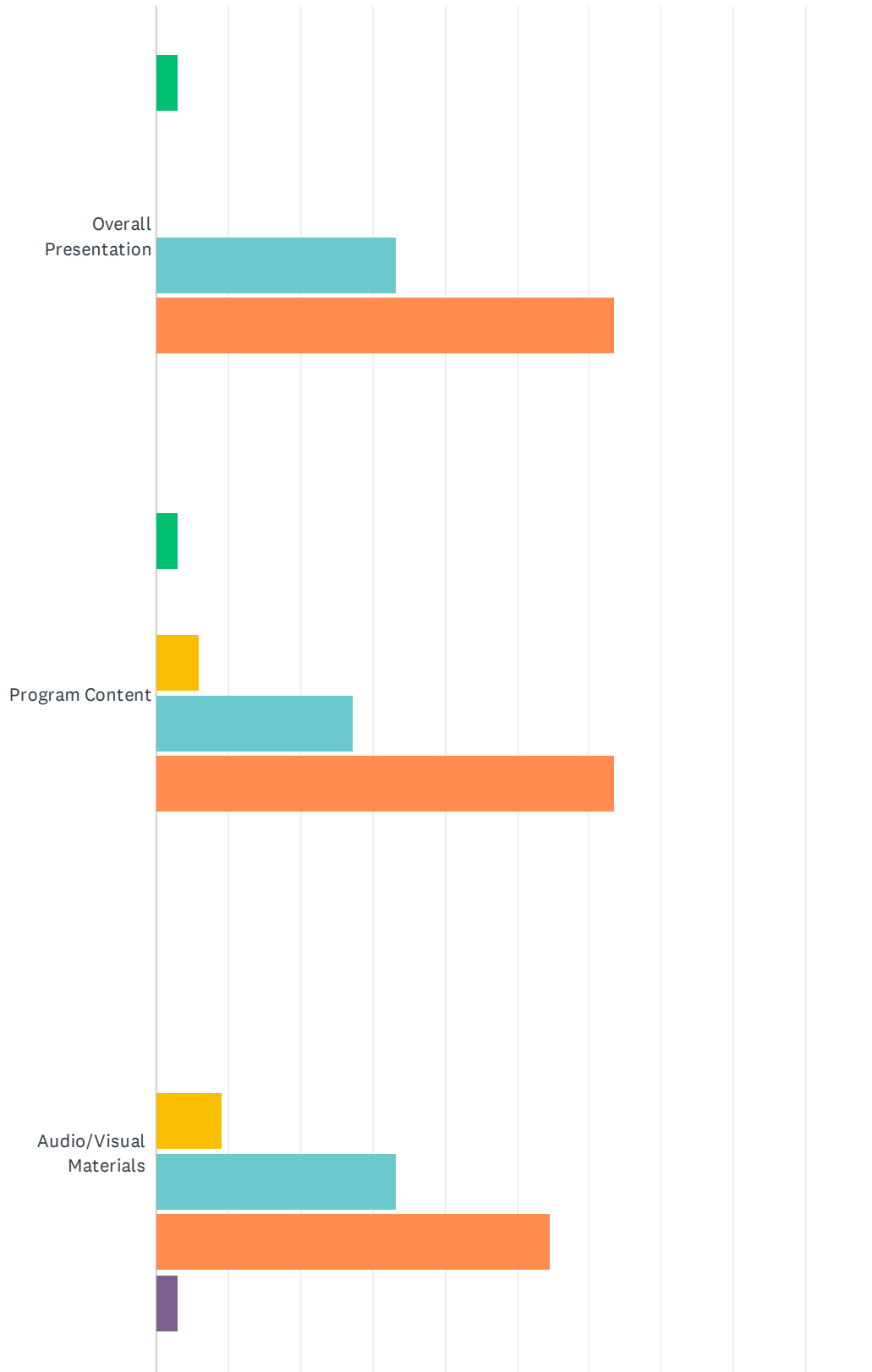
ANSWER CHOICES	RESPONSES
Yes	96.15% 25
No	0.00% 0
Why/Why Not?	11.54% 3
Total Respondents: 26	

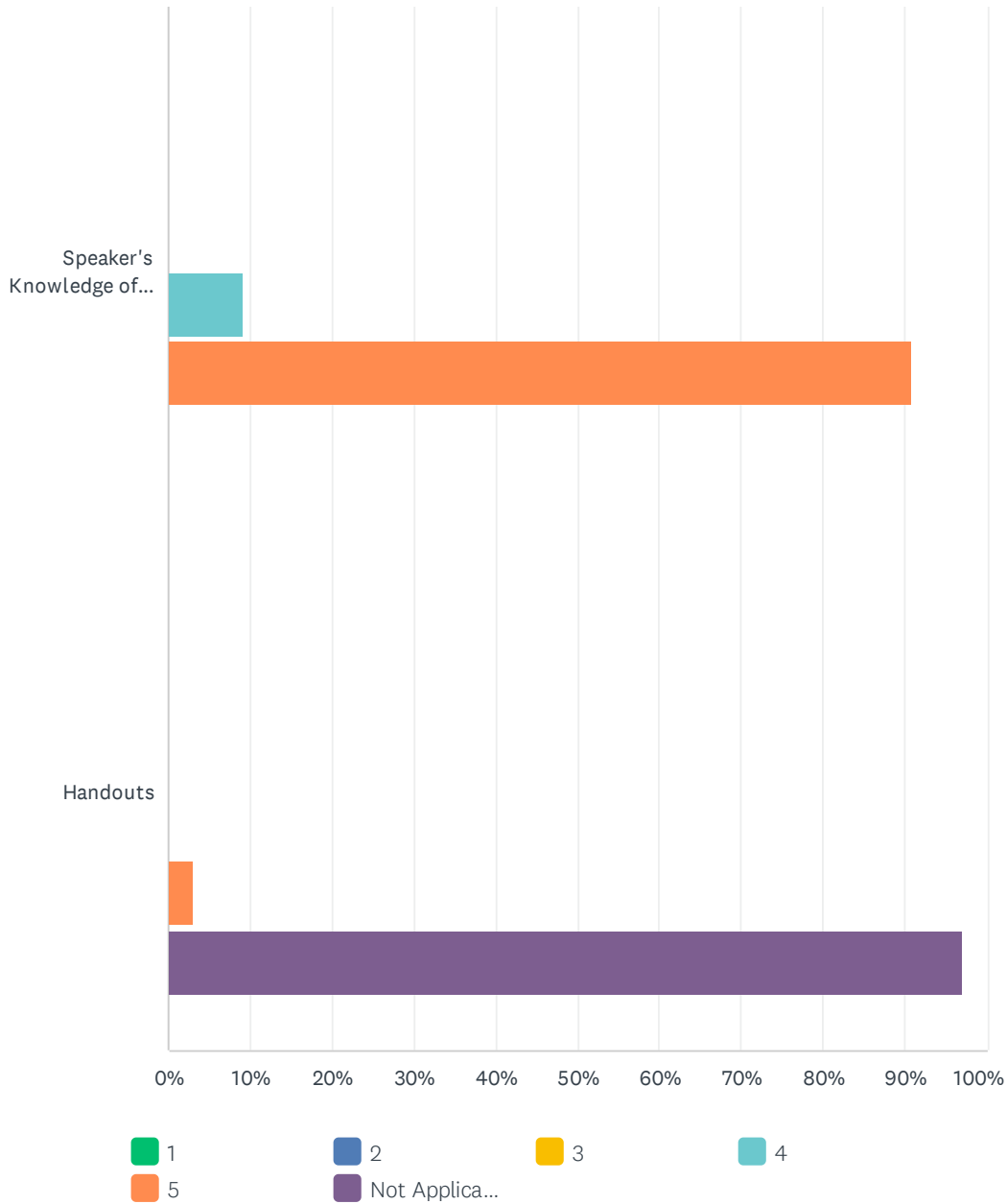
#	WHY/WHY NOT?	DATE
1	the print on the projected images was too small to see	1/17/2024 12:05 PM
2	Good AV	1/16/2024 4:19 PM
3	No answer provided	1/14/2024 9:40 AM



# Q1 Please rate the following aspects of the program on a scale of 1 to 5 (1 = Lowest, 5 = Highest).

Answered: 33 Skipped: 0

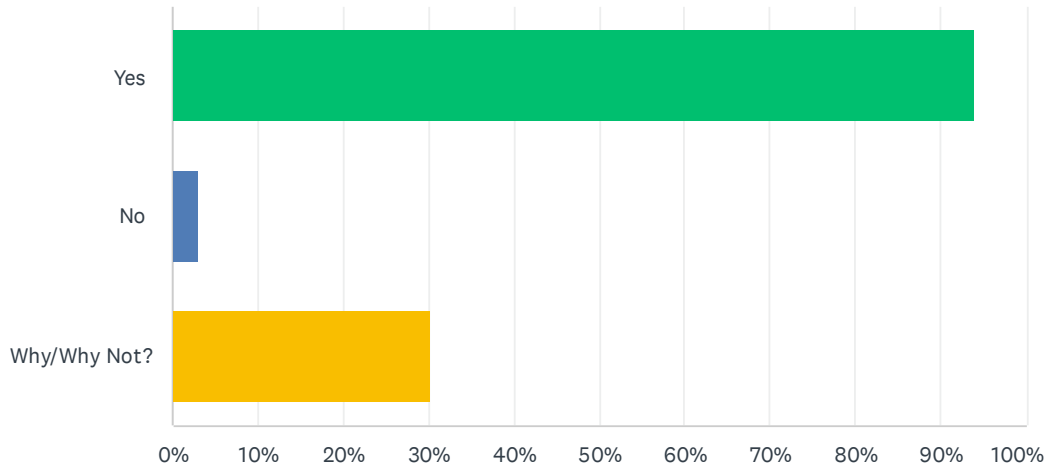




	1	2	3	4	5	NOT APPLICABLE	TOTAL
Overall Presentation	3.03% 1	0.00% 0	0.00% 0	33.33% 11	63.64% 21	0.00% 0	33
Program Content	3.03% 1	0.00% 0	6.06% 2	27.27% 9	63.64% 21	0.00% 0	33
Audio/Visual Materials	0.00% 0	0.00% 0	9.09% 3	33.33% 11	54.55% 18	3.03% 1	33
Speaker's Knowledge of Topic	0.00% 0	0.00% 0	0.00% 0	9.09% 3	90.91% 30	0.00% 0	33
Handouts	0.00% 0	0.00% 0	0.00% 0	0.00% 0	3.03% 1	96.97% 32	33

## Q2 Did this session meet your expectations?

Answered: 33 Skipped: 0

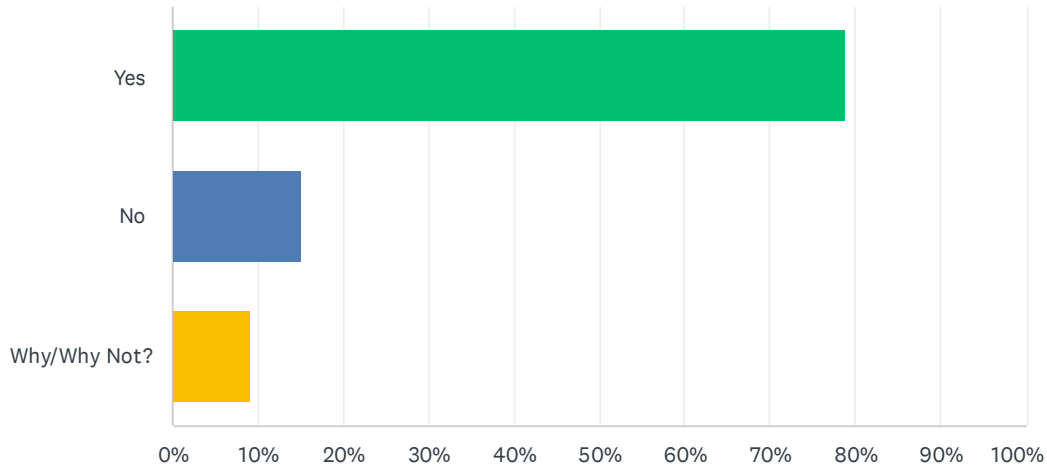


ANSWER CHOICES	RESPONSES	
Yes	93.94%	31
No	3.03%	1
Why/Why Not?	30.30%	10
Total Respondents: 33		

#	WHY/WHY NOT?	DATE
1	A lot of content to cover in an hour but Deb did a good job deciphering the ongoing escapades in Washington and some "what ifs" for the '24 election	1/17/2024 3:31 PM
2	Well versed in the topic.	1/16/2024 4:16 PM
3	great knowledge - politics is not the most 'entertaining' subject	1/14/2024 9:14 AM
4	very repetitive and too general	1/14/2024 9:12 AM
5	Deb is super well informed and I appreciate her bipartisan presentation	1/14/2024 9:09 AM
6	great info	1/14/2024 9:07 AM
7	noted that headings were too big and the graphics were too small	1/14/2024 9:00 AM
8	Very informative, speaker very knowledgeable, support of SPRI initiatives positive	1/14/2024 8:58 AM
9	Deb is a great speaker on a tough dry topic	1/14/2024 8:39 AM
10	no answer provided	1/14/2024 8:38 AM

### Q3 Did this session supply you with useful ideas for your own company?

Answered: 33 Skipped: 0

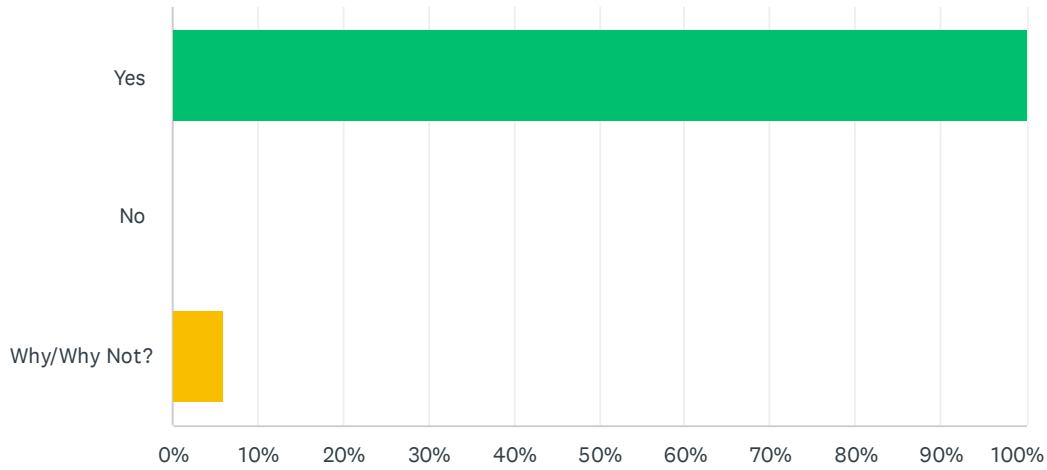


ANSWER CHOICES	RESPONSES
Yes	78.79% 26
No	15.15% 5
Why/Why Not?	9.09% 3
Total Respondents: 33	

#	WHY/WHY NOT?	DATE
1	Gave me ideas as to what to expect upcoming with major policy initiatives coming up.	1/16/2024 4:16 PM
2	N/A	1/14/2024 9:15 AM
3	no answer provided	1/14/2024 9:00 AM

## Q4 Were the facilities adequate?

Answered: 33 Skipped: 0



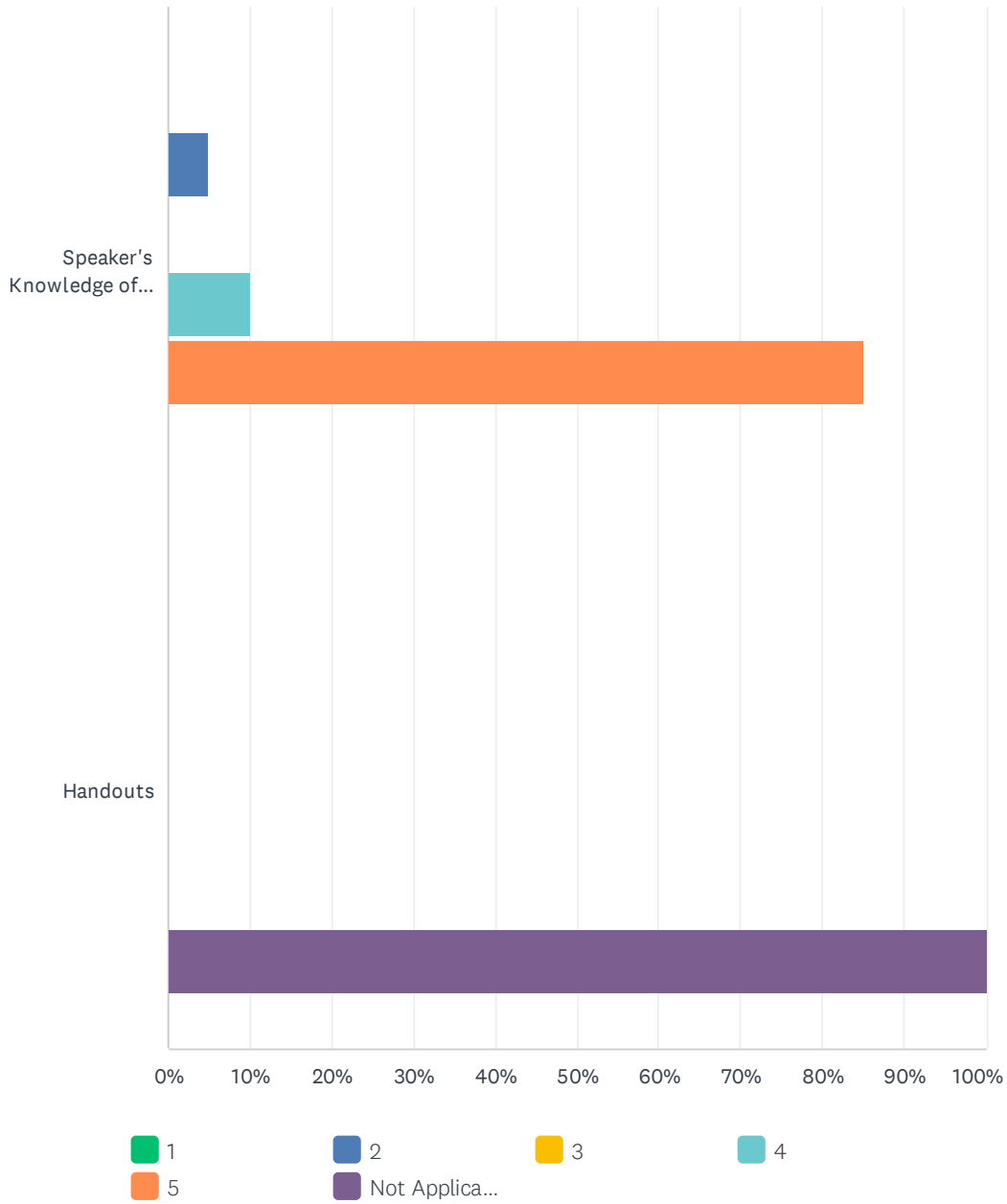
ANSWER CHOICES	RESPONSES
Yes	100.00% 33
No	0.00% 0
Why/Why Not?	6.06% 2
Total Respondents: 33	

#	WHY/WHY NOT?	DATE
1	Somewhat - Deb was difficult to hear at times	1/17/2024 3:31 PM
2	Great room. Good AV	1/16/2024 4:16 PM

Q1 Please rate the following aspects of the program on a scale of 1 to 5 (1 = Lowest, 5 = Highest).

Answered: 20 Skipped: 0

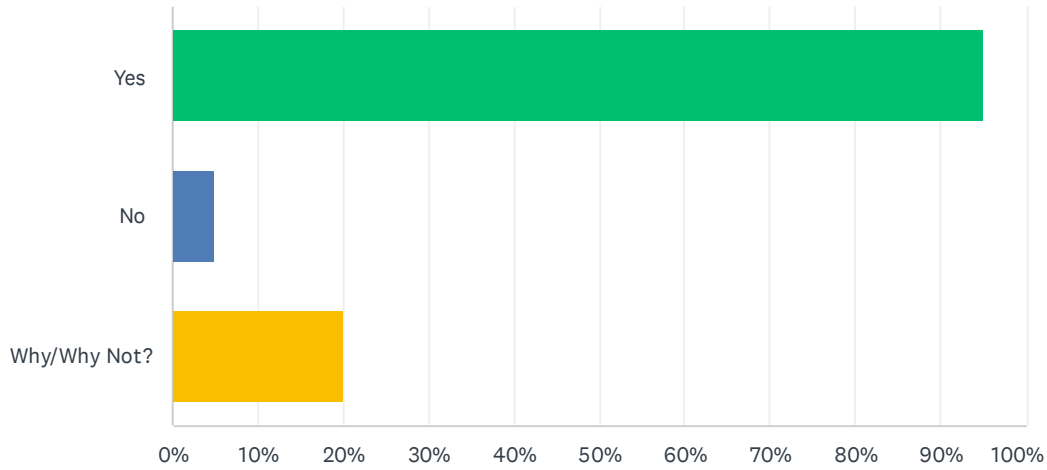




	1	2	3	4	5	NOT APPLICABLE	TOTAL
Overall Presentation	5.00% 1	0.00% 0	0.00% 0	20.00% 4	75.00% 15	0.00% 0	20
Program Content	5.00% 1	0.00% 0	0.00% 0	15.00% 3	80.00% 16	0.00% 0	20
Audio/Visual Materials	5.00% 1	0.00% 0	0.00% 0	25.00% 5	70.00% 14	0.00% 0	20
Speaker's Knowledge of Topic	0.00% 0	5.00% 1	0.00% 0	10.00% 2	85.00% 17	0.00% 0	20
Handouts	0.00% 0	0.00% 0	0.00% 0	0.00% 0	0.00% 0	100.00% 20	20

## Q2 Did this session meet your expectations?

Answered: 20 Skipped: 0



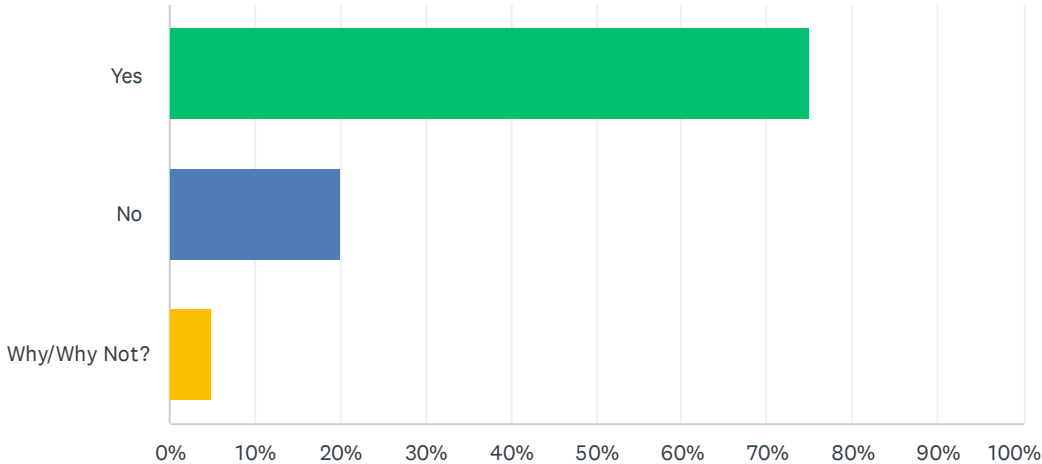
ANSWER CHOICES	RESPONSES
Yes	95.00% 19
No	5.00% 1
Why/Why Not?	20.00% 4
Total Respondents: 20	

#	WHY/WHY NOT?	DATE
1	Very good to have an NRCA and Contractor lending us insights into the contractor side of our industry. Also, great to have Kyle join us again. I think we need to have his segment 1.5 hrs for all the questions and additional dialogue.	1/17/2024 3:39 PM
2	Knowledgeable, professional, excellent slide content, entertaining	1/14/2024 11:52 AM
3	Poor preparation - so used to doing this got sleepy and dragged on and on	1/14/2024 11:47 AM
4	I'm not sure why the NCRA focuses their programs/that is contractor level. More interested in market forecasts from a contractor standpoint	1/14/2024 11:43 AM



### Q3 Did this session supply you with useful ideas for your own company?

Answered: 20 Skipped: 0

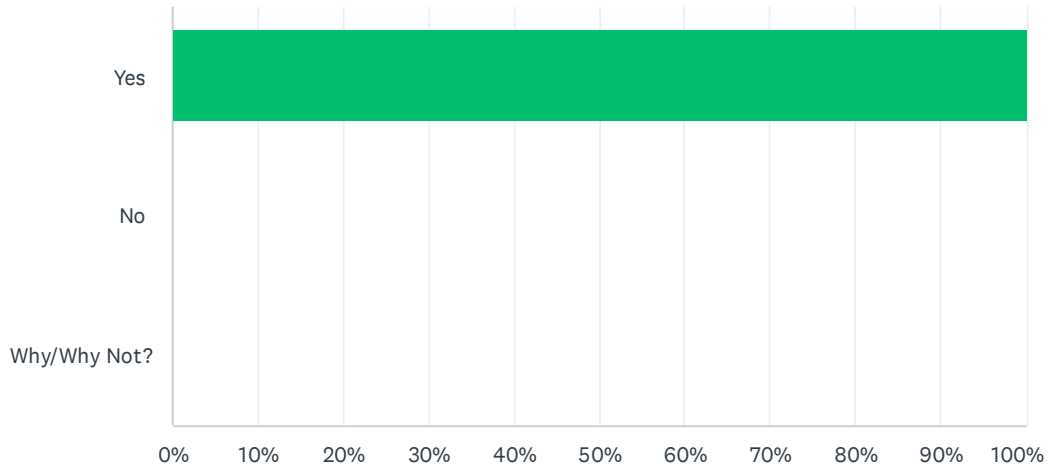


ANSWER CHOICES	RESPONSES
Yes	75.00% 15
No	20.00% 4
Why/Why Not?	5.00% 1
Total Respondents: 20	

#	WHY/WHY NOT?	DATE
1	no answer provided	1/14/2024 11:52 AM

### Q4 Were the facilities adequate?

Answered: 20 Skipped: 0



ANSWER CHOICES	RESPONSES
Yes	100.00% 20
No	0.00% 0
Why/Why Not?	0.00% 0
Total Respondents: 20	

#	WHY/WHY NOT?	DATE
	There are no responses.	



## SPRI Conference & Business Meeting

Day and Event	Time	Location				
<b>Thursday, January 6</b>						
Office		Osprey Board room				
<b>Friday - January 17</b>						
Breakfast	7:30-9:00	80 crescent	Dunes III			
Annual Meeting	8:00-8:45		Dunes III			
Spouse Breakfast	8:00-10:00		Ibis			
Task Force meetings	9:00-3:30 pm		Dunes I-II, Sandpiper I, Sandpiper II			
Lunch	noon-1:00pm		Pelican			
Spouse optional activity	11:00am-12:30pm		TBD			
Tech Meeting	3:30-4:15		Dunes I-II			
Opening Banquet	6:00pm-6:45pm		Dunes I-III Foyer			
Dinner	6:45-10:00pm		Dunes I-III			
<b>Saturday - January 18</b>						
Board Meeting	7:00-8:30	30 hollow sq	Pelican			
Breakfast for all	8:00-8:45		Dunes I-II			
Session	9:00-10:00	Keynote	Dunes I-II			
Break	10:00-10:15		break			
Session	10:15-11:15	Deb Mazol	Dunes I-II			
Give Back	11:30-4:00		Dunes III (heavenly peace 4 hours - outside)			
Optional Event	1:15-xx		fishing ????			
<b>Sunday - January 19</b>						
Breakfast	7:30-8:00		Dunes I-II			
Spouse Breakfast	8:00-10:00am		Ibis			
General Session	8:00-9:00	Kermit/Ken?	Dunes I-II			
General Session	9:00-10:00	NRCA?	Dunes I-II			
Departure for Golf	11:15am					
Golf Tournament	12:00 noon		Bayou			
Closing Banquet	6:30-9:30pm		Dunes I-II			
Speaker suggestions						
Mike Matty	Everest Climb	<a href="https://goeast.ems.com/the-legend-of-mike-matty/">https://goeast.ems.com/the-legend-of-mike-matty/</a>		Former OMG speaker recommended by S. Everett		
		<a href="https://www.youtube.com/watch?v=Nqnplk4aZSg">https://www.youtube.com/watch?v=Nqnplk4aZSg</a>				
Peter Coffee	AI	<a href="https://www.youtube.com/watch?v=T16ilkgBdAY">https://www.youtube.com/watch?v=T16ilkgBdAY</a>		recommended by a member		
Multigenerational teams		<a href="https://rb.gy/guca4u">https://rb.gy/guca4u</a>				
Activities						
Sunset cruise						
Beatles Museum						